

14 February 2018

Member advice fees

Please use this form to elect or make amendments to member advice fees for the following products:

- Pursuit Select – Personal Superannuation, Allocated Pension, Term Allocated Pension
- Pursuit Focus – Personal Superannuation, Allocated Pension
- Pursuit Core – Personal Superannuation, Allocated Pension, Term Allocated Pension

Please complete these instructions in BLACK INK using CAPITAL LETTERS (except for your email address) and ✓ boxes where provided.

Step 1: Your personal details

Account number	<input type="text"/>	-	<input type="text"/>	-	<input type="text"/>
Title (Dr/Mr/Mrs/Ms/Miss)	<input type="text"/>	Surname	<input type="text"/>		
Given name(s)	<input type="text"/>				
Date of birth	<input type="text"/>	/	<input type="text"/>	/	<input type="text"/>
Residential address	<input type="text"/>				
Suburb	<input type="text"/>	State	<input type="text"/>	Postcode	<input type="text"/>
Mailing address (if different from above)	<input type="text"/>				
Suburb	<input type="text"/>	State	<input type="text"/>	Postcode	<input type="text"/>
Phone (bh)	<input type="text"/>	<input type="text"/>	<input type="text"/>	Phone (ah)	<input type="text"/>
Phone (mobile)	<input type="text"/>	<input type="text"/>	<input type="text"/>	Fax	<input type="text"/>
Email	<input type="text"/>				

Step 2: Member advice fees

Important note:

The member advice fee(s) paid to your financial adviser and their Licensee (and quoted in this section) are inclusive of GST. The actual amount deducted from your account may be less than the amount quoted. This is because the Fund may be able to claim a reduced input tax credit (RITC) on some of these fees. Where the Fund is able to claim an RITC the benefit is passed on to you which effectively reduces the fee. Note that the RITC rules are subject to change and this may impact the RITC available in the future.

(1) Member Advice Fee – Upfront

You can agree to nominate a different Member Advice Fee – Upfront for each of the following types of contributions:

Up to a maximum of 5.5% (inclusive of GST) of each contribution (including transfers).

Employer or personal contributions received via cheque	<input type="text"/>	% (inclusive of GST)
Transfers from other superannuation funds	<input type="text"/>	% (inclusive of GST)
Contributions received via Direct Debit Request (one-off and Regular Contribution Plan) and BPAY (PERSONAL SUPERANNUATION ONLY)	<input type="text"/>	% (inclusive of GST)

Important note: Any existing Member Advice Fee – Upfront arrangements will be replaced if you provide new Member Advice Fee – Upfront instructions in this form.

(2) Member Advice Fee – Ongoing

The available fee options are:

(a) Percentage based fee options – flat percentage **or** tiered percentage

Flat percentage fee

Up to a maximum of 2.2% per annum (inclusive of GST) of your account balance.

% per annum
(inclusive of GST)

OR

Tiered percentage fee (Pursuit Select and Pursuit Focus only)

- Up to a maximum of 2.2% pa (inclusive of GST) can be applied to the amount for each tier.
- Each subsequent tier percentage must be less than the previous tier percentage.
- The default fee will be 0% if no nomination is made.
- Up to a maximum of 5 tiers.

		Amount	% pa (inclusive of GST)
Tier 1	Nil to	\$ <input type="text"/>	<input type="text"/>
Tier 2	Next	\$ <input type="text"/>	<input type="text"/>
Tier 3	Next	\$ <input type="text"/>	<input type="text"/>
Tier 4	Next	\$ <input type="text"/>	<input type="text"/>
Tier 5	Next	\$ <input type="text"/>	<input type="text"/>

AND/OR

(b) Flat dollar fee

Up to a maximum of \$1,500 per month (inclusive of GST)

\$ per month
(inclusive of GST)

Automatic indexation of flat dollar fee

Would you like your flat dollar Member Advice Fee – Ongoing to be automatically indexed each year?

No Yes (complete steps below)

Please specify how you would like your Member Advice Fee – Ongoing to be automatically indexed each year.

CPI Fixed % (up to a maximum of 10% per annum)

Please specify the date for the first indexation to occur (indexation will occur annually on this date thereafter).

Indexation commencement date / /

If no instruction is received, the default will be 'No' and automatic indexation will not be applied to the flat dollar Member Advice Fee – Ongoing.

If indexation is selected but no indexation commencement date is provided, the indexation commencement date will be 12 months from the account inception date.

Important note: Any existing Member Advice Fee – Ongoing arrangements will be replaced if you provide new Member Advice Fee – Ongoing instructions in this form.

(3) Member Advice Fee – One-Off

A maximum of 10% of the account balance up to a fee of \$11,000 (inclusive of GST), OR a maximum fee of \$3,300 (inclusive of GST) where the fee is greater than 10% of the account balance

\$ per request
(inclusive of GST)

Important note: Any existing Member Advice Fee – Upfront, Member Advice Fee – Ongoing, Member Advice Fee – Transaction, Member Advice Fee – Licensee, Member Advice Fee – Insurance arrangements will not be affected if you provide a Member Advice Fee – One-Off instruction in this form.

(4) Member Advice Fee – Transaction (Pursuit Select only)

Up to a maximum of \$110 (inclusive of GST) per order.

Listed Investment Buy \$ per order (inclusive of GST)Listed Investment Sell \$ per order (inclusive of GST)**Important note:** Any existing Member Advice Fee – Transaction arrangements will be replaced if you provide new Member Advice Fee – Transaction instructions in this form.**(5) Member Advice Fee – Licensee**

The available fee options are:

(a) Flat percentage feeUp to a maximum of 1.1% per annum (inclusive of GST) of your account balance. % per annum (inclusive of GST)

OR

(b) Tiered percentage fee (Pursuit Select and Pursuit Focus only)

- Up to a maximum of 1.1% pa (inclusive of GST) can be applied to the amount for each tier.
- Each subsequent tier percentage must be less than the previous tier percentage.
- The default fee will be 0% if no nomination is made.
- Up to a maximum of 5 tiers.

		Amount	% pa (inclusive of GST)
Tier 1	Nil to	\$ <input type="text"/>	<input type="text"/>
Tier 2	Next	\$ <input type="text"/>	<input type="text"/>
Tier 3	Next	\$ <input type="text"/>	<input type="text"/>
Tier 4	Next	\$ <input type="text"/>	<input type="text"/>
Tier 5	Next	\$ <input type="text"/>	<input type="text"/>

OR

(c) Flat dollar feeUp to a maximum of \$750 per month (inclusive of GST) \$ per month (inclusive of GST)**Automatic indexation of flat dollar fee**

Would you like your flat dollar Member Advice Fee – Licensee to be automatically indexed each year?

 No Yes (complete steps below)

Please specify how you would like your Member Advice Fee – Licensee to be automatically indexed each year.

 CPI Fixed % (up to a maximum of 10% per annum)

Please specify the date for the first indexation to occur (indexation will occur annually on this date thereafter).

Indexation commencement date / /

If no instruction is received, the default will be 'No' and automatic indexation will not be applied to the flat dollar Member Advice Fee – Licensee.

If indexation is selected but no indexation commencement date is provided, the indexation commencement date will be 12 months from the account inception date.

Important note: Any existing Member Advice Fee – Licensee arrangements will be replaced if you provide new Member Advice Fee – Licensee instructions in this form.

(6) Member Advice Fee – Insurance (personal superannuation only)

The available fee options are:

(a) Flat percentage fee

You can agree to nominate a different Member Advice Fee – Insurance for each type of insurance. Applies to group life and income protection insurance only.

Up to a maximum of 50% per annum (inclusive of GST) of your insurance premium.

Death only cover	<input type="text"/>	% per annum (inclusive of GST)
Death & TPD cover	<input type="text"/>	% per annum (inclusive of GST)
Income protection cover	<input type="text"/>	% per annum (inclusive of GST)

OR

(b) Flat dollar fee

Up to a maximum of \$1,500 per month (inclusive of GST) \$ per month (inclusive of GST)

Important note: Any existing Member Advice Fee – Insurance arrangements will be replaced if you provide new Member Advice Fee – Insurance instructions in this form.

Step 3: Member declaration and signature

Member advice fees

- I authorise the Trustee to charge the member advice fee(s) selected in Step 2 against my account.
- The amount of any member advice fee(s) that we pay to the financial adviser or their Licensee, as agreed by you, will be an additional cost to you and charged against your account. We shall not charge a member advice fee unless you tell us to do so.
- Any agreed member advice fee(s) will be charged by us to your account and paid in full to the financial adviser or their Licensee, until you instruct us to cease payment or when you change your nominated financial adviser.

Note for Power of Attorney

If this form is signed under a Power of Attorney, please enclose a certified copy of the Power of Attorney with this form. If signed under Power of Attorney, the attorney certifies that he/she has not received notice of revocation of that power.

Privacy

I understand that any personal information collected or held by the Trustee will be handled in accordance with its privacy policy, a copy of which can be obtained by contacting the Client Services Team on 1800 913 118 or by visiting www.ioof.com.au/privacy

Member signature

Signature

Date / /

Please sign and return this form to

Post IOOF Pursuit, Reply Paid 264, Melbourne, VIC 8060

Email clientfirst@ioof.com.au

Facsimile 03 8614 4431

Enquiries 1800 913 118