Property Income Plus Fund

31 March 2016

Investment objective

To provide moderate capital growth and higher level of income than is typically available through Australian shares over the long-term, and to achieve a total return over three years, that exceed the S&P/ASX 300 Property Trust Accumulation Index (after fees).

Investment strategy

The fund will invest between 50 per cent and 100 per cent of its value in property securities listed on the Australian Securities Exchange but it may also invest in a range of other securities including: direct property, international property, high yield shares, infrastructure, unlisted debt and fixed interest securities¹.

A mix of underlying investment manager may be engaged to manage the Fund's investments from time to time.

The Fund may use a range of derivative instruments for hedging purposes and for more efficient and cost effective implementation of investment strategies. Derivatives will not be used to gear the Fund's portfolio.

Trust facts

| Inception date: | 1 August 1996 | | |
|------------------------|-----------------------|--|--|
| Total fund size: | \$56.65m | | |
| Benchmark: | S&P/ASX 300 A-REIT TR | | |
| Investment horizon: | 3 years | | |
| Risk profile: | Medium to high | | |
| APIR: | ACU0008AU | | |
| Distribution: | Quarterly | | |
| Total management cost² | 0.92% pa | | |

Performance³

| | 3 months (%) | 6 months (%) | 1 year (%) pa | 3 years (%) pa | 5 years (%) pa | 10 years (%) pa |
|-------------|-----------------|-----------------|------------------|-------------------|-------------------|--------------------|
| Total | 4.58 | 11.32 | 8.68 | 14.67 | 14.29 | 2.15 |
| Benchmark | 6.38 | 12.78 | 11.40 | 16.26 | 15.83 | 2.41 |
| Added value | -1.80 | -1.47 | -2.72 | -1.59 | -1.55 | -0.26 |

Past performance is not a reliable indicator of future performance.

Quarter highlights

- In Australia our allocation to Dexus and Investa office funds contributed to returns due to their merger discussions.
- A recently increased allocation to Lend Lease contributed to performance as it was oversold in late 2015 and has good exposure to the construction and infrastructure sectors.
- The fund benefited positively from our underweight allocation to Westfield which has suffered to some extent due to its strong presence in the US and the relative strength of the Australian dollar.
- · Volatility during the quarter made it very difficult for our managers to capture all value-add opportunities.
- 1 The Fund may gain its investment exposure by holding unit in the other IOOF Group unit trusts and/or through direct investment holdings.
- 2 The total management cost is subject to change and may vary from the estimated management cost, depending on the composition of underlying assets/managers and fund expenses incurred.
- 3 Returns are net of management costs and expenses.

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