

IOOF Balanced Investor Trust

Investment objective

To provide capital growth over the medium to long term by investing in a diversified portfolio of growth and defensive assets through a range of investment managers and to achieve total returns after fees in excess of the CPI +3.5% over a rolling ten-year basis.

Features	Information
APIR code	IOF0232AU
Minimum suggested investment time frame	5 years
Risk/return profile	Medium/High
Benchmark	Composite benchmark
Income distribution frequency	Half yearly (as at 30 June and 31 December)
Trust size	\$3,208.24m

Total estimated management costs as at 30/06/2020 ¹	
Estimated management fee	0.50% pa
Estimated performance fee	Nil
Total estimated management cost	0.50% pa

Performance ²

	3 mths %	6 mths %	1 year %	3 years % pa	5 years % pa
Total return	5.83	7.92	4.06	6.91	7.83
Benchmark	5.80	7.59	4.03	6.82	7.81

Performance data provided by FE fundinfo.

Investment strategy

The Trust gains its exposure to a diversified portfolio of investments through a mix of investment managers.

The balanced orientation of the Trust provides a greater exposure to growth assets, such as property, Australian and international shares, and alternative assets, with a moderate exposure to defensive assets, such as fixed interest and cash.

A mix of passive, factor and active investment managers may be selected to manage the assets of the Trust providing differing yet complementary investment styles to achieve more consistent investment returns.

The Trust is authorised to utilise approved derivative instruments for risk management purposes and investment efficiency. Please note that the derivative instruments are not used to gear the Trust's exposure.

We recognise that currency can be a major component of risk for overseas investments. As such, we invest in some underlying managers that are fully hedged against currency fluctuations. As part of our approach, the Trust has the capacity to manage currency risk by adjusting its allocation to those underlying managers that are fully hedged.

Quarter highlights

- The Australian shares portfolio underwent a restructure as a result of greater scale from ANZ funds.
- Two new active managers were appointed being Quest and Northcape. As a result, three managers were terminated being State Street, Yarra Capital and Invesco.
- Diversified fixed interest portfolio outperformed, with all underlying managers except Ardea outperforming their benchmarks. Western, Stone Harbor, Brandywine and Janus Henderson performed particularly well.
- Alternatives portfolio also outperformed, with solid performance from private debt manager, Metrics.
- The Australian equities portfolio underperformed with Acadian small caps and Northern Trust underperforming.

Manager weightings

Asset class	Investment manager/s strategy	Manager style/strategy description	Asset allocation %
Australian shares	Acadian Asset Management (Australia) Limited	Small companies	1.99
Australian shares	AllianceBernstein Investment Management Australia Limited	Concentrated value	2.19
Australian shares	IOOF QuantPlus	Enhanced passive	3.72
Australian shares	Northcape Capital Pty Ltd	Quality	2.98
Australian shares	Quest Asset Partners Pty Limited	Fundamental quality and growth	3.00
Australian shares	The Northern Trust Company of Hong Kong Limited	Quantitative multi-factor	7.82
Australian shares	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.23
International shares	Alphinity Investment Management Pty Ltd	Quality with earnings leadership	4.16
International shares	Brown Advisory Limited	Global equities	4.11
International shares	Challenger Limited	Index plus a margin of up to 1.4%pa	12.89
International shares	Neuberger Berman Australia Pty Limited	Emerging markets	2.02
International shares	TT International	Emerging and developed markets	5.86
International shares	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.01
Australian property	Direct Property (IOOF Investment Services Ltd)	Core	7.52
Australian property	Macquarie Investment Management Limited	Passive listed Australian property securities	1.51
International property	Macquarie Investment Management Limited	Passive listed global property securities	1.41
Alternatives	AllianceBernstein Investment Management Australia Limited	Absolute & multi-strategy	1.01
Alternatives	Invesco Australia Limited	Absolute & multi-strategy	0.73
Alternatives	Macquarie Investment Management Limited	Passive listed global infrastructure	0.96
Alternatives	Metrics Credit Partners Pty Limited	Secured Australian private debt, real estate debt and mezzanine debt	10.46
Alternatives	Tanarra Capital Pty Ltd	Private debt	0.86
Australian fixed interest	Ardea Investment Management	Diversified fixed income and total return Australian fixed income	3.57
Australian fixed interest	Janus Henderson Investors (Australia) Funds Management Limited	Active Australian fixed interest	1.62
Australian fixed interest	Metrics Credit Partners Pty Limited	Australian corporate loans	2.35
Australian fixed interest	Western Asset Management Company	Australian bonds	2.51
Australian fixed interest	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.07
International fixed interest	Brandywine Global Investment Management, LLC	Top-down, value-driven	3.15
International fixed interest	Invesco Australia Limited	International core fixed income	5.92
International fixed interest	Stone Harbor Investment Partners LP	Emerging markets debt	1.48
International fixed interest	Western Asset Management Company	Global high-grade multi-asset credit	1.14
Cash and short-term securities	IOOF Investment Services Ltd	Short-term money market securities	2.74

Asset allocation range

Asset class	Asset range
Cash and short-term securities	0-15%
Diversified fixed interest	15-40%
Alternatives	0-20%
Property	0-20%
Australian shares	10-35%
International shares	15-40%

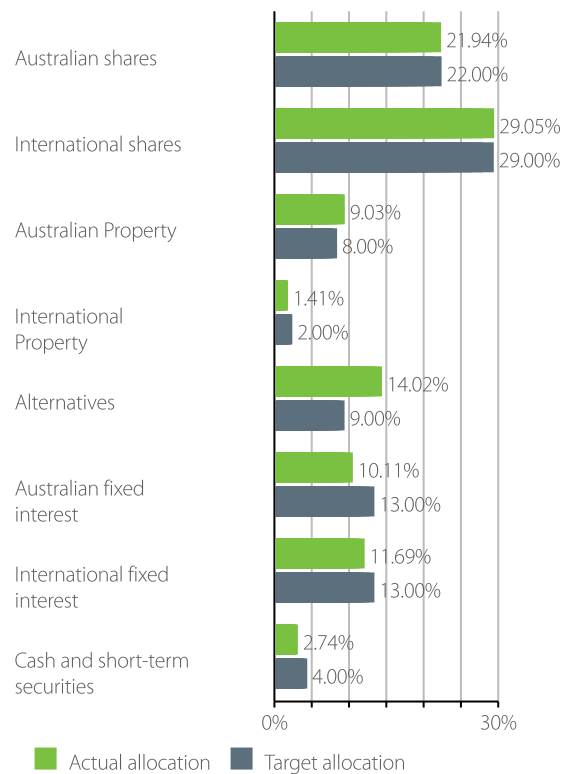
Top holdings - Australian shares³

Commonwealth Bank of Australia	1.57%
BHP Group Ltd	1.53%
CSL Limited	1.33%
National Australia Bank Limited	0.76%
Westpac Banking Corporation	0.72%
Australia and New Zealand Banking Group Limited	0.61%
Rio Tinto Limited	0.57%
Macquarie Group Limited	0.56%
Goodman Group	0.48%
Transurban Group Ltd.	0.46%

Top holdings - International shares

Microsoft Corporation	1.13%
Visa Inc. Class A	0.58%
Apple Inc.	0.57%
Alphabet Inc. Class C	0.53%
Amazon.com, Inc.	0.51%
Samsung Electronics Co., Ltd.	0.40%
Tencent Holdings Ltd.	0.36%
Alphabet Inc. Class A	0.32%
AIA Group Limited	0.30%
Taiwan Semiconductor Manufacturing Co., Ltd.	0.30%

Actual versus target asset allocation



i The IOOF Balanced Investor Trust (the Trust) is a multi-manager diversified trust that has been specifically designed as the MySuper investment strategy within IOOF Employer Super. The Trust aims to provide capital growth over the medium to long term by investing in a diversified portfolio of growth and defensive assets using a combination of active and passive approaches.

1800 002 217

investorservices@ioof.com.au

www.ioof.com.au

Notes to the trust profile

- 1 This cost may vary from time-to-time due to changes to underlying investment managers and their fees. Please refer to the latest PDS and www.ioof.com.au for full details on fees and costs.
- 2 Performance is net of management costs and expenses. Performance is based on exit price to exit price for the period and assumes that all distributions are reinvested. Management costs and other expenses are accounted for in the exit price. Past performance is not a reliable indicator of future performance. Please refer to www.ioof.com.au for updated performance information. Performance data is provided by FE fundinfo (FE fundinfo (Australia) Pty Limited, ABN 18 601 868 311). For further information visit <https://www.fe-fundinfo.com>
- 3 Information shown may include data provided by some investment managers from the prior month.

Important information: This profile is issued by IOOF Investment Services Ltd (IISL) ABN 80 007 350 405, AFSL 230703, as Responsible Entity of the IOOF Trusts and MultiMix Wholesale Trusts. IISL is a company within the IOOF group which consists of IOOF Holdings Ltd ABN 49 100 103 722 and its related bodies corporate. This profile is not intended to represent investment or professional advice. The information does not take into account your individual objectives, financial circumstances or needs. You should assess whether the information is appropriate for you, having regard to your objectives, financial circumstances or needs. You should consider the relevant PDS in deciding whether to acquire or to continue to hold the investment and consider talking to a licenced or appropriately authorised financial adviser before making an investment decision.