

# Conservative Trust

## Investment objective

To provide stable returns over the medium term by investing in a diversified portfolio of defensive assets with some growth asset exposure, and to achieve a total return after fees in excess of the Trust's benchmark over a rolling three-year period.

Features	Information
APIR code	IOF0095AU
Inception date	April 2008
Minimum suggested investment time frame	3-5 years
Risk/return profile	Low/Medium
Benchmark	Composite benchmark
Income distribution frequency	Half yearly (as at 30 June and 31 December)
Trust size	\$639.36m

Investment minimums	
Initial investment	\$25,000
Additional investment	\$5,000
Switch/withdrawal	\$5,000

Total estimated management costs as at 30/06/2020 <sup>1</sup>	
Estimated management fee	0.73% pa
Estimated performance fee	0.04% pa
Total estimated management cost	0.77% pa

## Performance <sup>2</sup>

	3 mths %	6 mths %	1 year %	3 years % pa	5 years % pa
Total return	0.63	3.68	8.27	5.34	5.62
Benchmark	-0.01	2.81	7.72	5.27	5.22

Performance data provided by FE fundinfo.

## Investment strategy

The Trust generally gains its exposure to a diversified portfolio of investments through a mix of investment managers.

The conservative nature of the Trust means it has a greater exposure to income-bearing assets such as cash, fixed interest and alternative – defensive with some exposure to growth assets such as Australian and international property and shares and alternative – growth.

The Trust is authorised to utilise approved derivative instruments for risk management purposes subject to the specific restriction that the derivative instruments cannot be used to gear portfolio exposure.

The underlying investment managers may utilise strategies for the management of currency exposure. The level of currency hedging used for the Trust will vary from time to time. The Trust has the capacity to apply a currency overlay to manage the Trust's currency risk.

## Quarter highlights

- There were no changes over the quarter.
- Diversified fixed interest portfolio outperformed as a result of a short duration position in a rising yield environment.
- The Alternatives Defensive portfolio outperformed its fixed interest benchmark.
- An underweight to diversified fixed interest contributed to performance.
- Defensive equities portfolio underperformed as value-tilted managers underperformed.

## Manager weightings

Asset class	Investment manager/s strategy	Manager style/strategy description	Asset allocation %
Australian shares	Defensive Equities Trust	Defensive equities	7.59
Australian shares	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.11
International shares	Alphinity Investment Management Pty Ltd	Quality with earnings leadership	1.51
International shares	Antipodes Partners	Pragmatic value, absolute return	1.74
International shares	EAM Global Investors LLC	Emerging markets small caps	0.73
International shares	The Northern Trust Company of Hong Kong Limited	Multi-factor	1.55
International shares	Thomson Horstmann & Bryant, Inc.	Micro-caps	0.57
International shares	TT International	Growth at reasonable price and concentrated quality	2.52
International shares	Wellington International Management Company Pte Ltd	Growth	1.46
International shares	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.07
Australian property	Fidante Partners Limited	Broad cap core	0.37
Australian property	Direct Property (IOOF Investment Services Ltd)	Core	8.02
Australian property	Legg Mason Martin Currie Australia Limited	Small cap	0.38
Australian property	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.77
International property	Cohen & Steers Capital Management, Inc.	Active, core, bottom-up	0.33
International property	Pendal Institutional Limited	Active, value-driven, risk-controlled	0.21
International property	Resolution Capital Limited	High conviction, benchmark-unaware	0.62
International property	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.02
Alternative - growth	Private debt	Private debt	0.04
Alternative - growth	Hedge fund	Hedge fund	0.29
Alternative - growth	Private equity	Private equity	1.92
Alternative - growth	Transactional cash	Transactional cash	0.20
Australian fixed interest	Ardea Investment Management	Total return Australian fixed income	5.82
Australian fixed interest	Janus Henderson Investors (Australia) Funds Management Limited	Active Australian fixed interest	14.33
Australian fixed interest	Metrics Credit Partners Pty Limited	Australian corporate loans	3.92
Australian fixed interest	Western Asset Management Company	Australian bonds	1.75
Australian fixed interest	Transactional cash (IOOF Investment Services Ltd)	Transactional cash	0.59
International fixed interest	Bentham Asset Management Pty Ltd	Syndicated loans	2.00
International fixed interest	Brandywine Global Investment Management, LLC	Top-down, value-driven	5.09
International fixed interest	PIMCO Australia Pty Ltd	Global bonds	2.04
International fixed interest	Stone Harbor Investment Partners LP	Emerging markets debt	2.37
International fixed interest	T. Rowe Price International Ltd	International core fixed income	2.17
International fixed interest	Western Asset Management Company	Global total return and global high-grade multi-asset credit	6.28
Alternative - defensive	Hedge fund	Hedge fund	0.28
Alternative - defensive	Real assets	Real assets	3.89
Alternative - defensive	Private debt	Private debt	5.07
Alternative - defensive	Transactional cash	Transactional cash	0.26
Cash and short-term securities	IOOF Investment Services Ltd	Short-term money market securities	2.21
Cash and short-term securities	Janus Henderson Investors (Australia) Funds Management Limited	Active	5.52
Cash and short-term securities	Pendal Institutional Limited	Relative value credit	5.39

## Asset allocation range

Asset class	Asset range
Cash and short-term securities	10-35%
Diversified fixed interest	30-55%
Alternative - defensive	0-20%
Property	0-20%
Australian shares	0-20%
International shares	0-25%
Alternative - growth	0-15%

## Top holdings - Australian shares<sup>3</sup>

Westpac Banking Corporation	0.32%
Commonwealth Bank of Australia	0.24%
Coles Group Ltd.	0.24%
National Australia Bank Limited	0.23%
Telstra Corporation Limited	0.22%
CSL Limited	0.22%
Woolworths Group Ltd	0.22%
Wesfarmers Limited	0.21%
Transurban Group Ltd.	0.20%
BHP Group Ltd	0.20%

## Top holdings - International shares

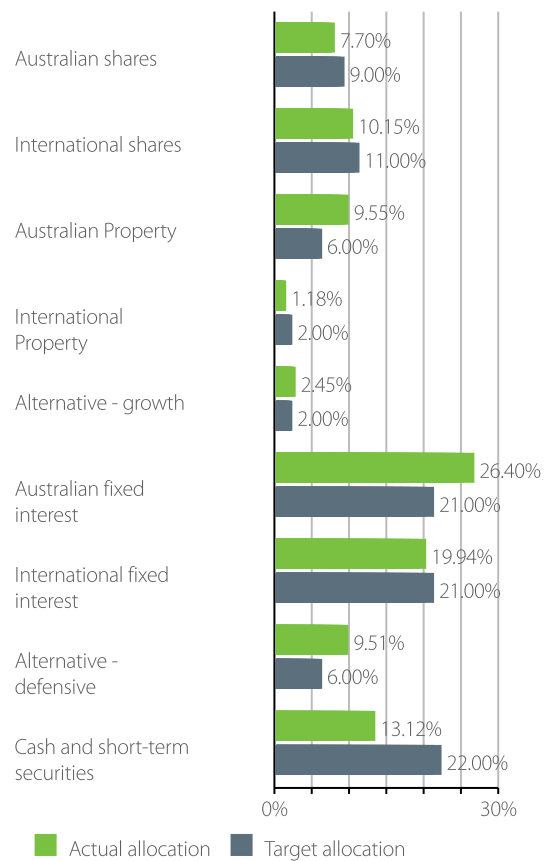
Microsoft Corporation	0.26%
Amazon.com, Inc.	0.22%
Alphabet Inc. Class C	0.17%
Taiwan Semiconductor Manufacturing Co., Ltd.	0.13%
Tencent Holdings Ltd.	0.12%
Samsung Electronics Co., Ltd.	0.12%
Alphabet Inc. Class A	0.11%
Berkshire Hathaway Inc. Class B	0.10%
Visa Inc. Class A	0.10%
Alibaba Group Holding Ltd. Sponsored ADR	0.09%

## Asset allocation



Australian shares	7.70%
International shares	10.15%
Australian Property	9.55%
International Property	1.18%
Alternative - growth	2.45%
Australian fixed interest	26.40%
International fixed interest	19.94%
Alternative - defensive	9.51%
Cash and short-term securities	13.12%

## Actual versus target asset allocation



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- 1 The total estimated management cost includes the management fee and any performance fees (shown if applicable) that may be charged by underlying investment managers. These costs are subject to change from time to time and may vary depending on changes to the composition of the underlying assets, changes in exposure to underlying investment managers and where any unusual or non-recurrent expenses are incurred. Estimated performance fees if applicable are indicative and have been based on the annualised performance fees incurred as at 30 June 2020. Please refer to the latest PDS and [www.ioof.com.au](http://www.ioof.com.au) for full details on fees and costs.
- 2 Performance is net of management costs and expenses. Performance is based on exit price to exit price for the period and assumes that all distributions are reinvested. Management costs and other expenses are accounted for in the exit price. Past performance is not a reliable indicator of future performance. Please refer to [www.ioof.com.au](http://www.ioof.com.au) for updated performance information. Performance data is provided by FE fundinfo (FE fundinfo (Australia) Pty Limited, ABN 18 601 868 311). For further information visit <https://www.fe-fundinfo.com>
- 3 Information shown may include data provided by some investment managers from the prior month.

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