

# SuperWrap

This Supplementary Product Disclosure Statement ('SPDS') is dated 20 November 2015 and supplements the Product Disclosure Statement ('PDS') for SuperWrap. This SPDS is issued by the trustee of SuperWrap (BT Funds Management Limited ABN 63 002 916 458 AFSL No. 233724) and should be read together with the PDS.

This SPDS should be read by all new members from 20 November 2015. To the extent of any inconsistency, this information prevails over any information previously disclosed to you on the same subject matter.

The PDS is updated to reflect that transfers of overseas retirement benefits may be accepted subject to the laws in the country where the benefits are held and superannuation law.

## Update to overseas retirement benefits information

Within the 'Benefits and features' section, under the '5\_Easily consolidate existing super into your SuperWrap account' heading, the second paragraph is replaced with the following:

Transfers of overseas retirement benefits, other than amounts from KiwiSaver accounts, may also be accepted subject to the laws in the country where the benefits are held and superannuation law. You should seek professional advice before initiating a transfer of overseas retirement benefits.

Within the 'Benefits and features' section, under the 'What are the main SuperWrap features?' heading, the row titled 'Transfer your overseas super' in the table is replaced with the following:

<b>Transfer your overseas retirement benefits</b>	You may be able to transfer your overseas retirement benefits, which may be accepted subject to the laws in the country where the benefits are held and superannuation law. Refer to the Additional Information Booklet for more information on overseas sourced transfers or benefits.
---	---

---

BT Funds Management Limited ABN 63 002 916 458 ('Trustee') is the trustee and issuer of SuperWrap, which is part of the superannuation fund known as Retirement Wrap ABN 39 827 542 991 RSE 1001327. BT Portfolio Services Ltd ABN 73 095 055 208 ('Administrator') administers SuperWrap. The Trustee and the Administrator are subsidiaries of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). Apart from any interest investors may have in underlying bank accounts held at Westpac through their SuperWrap Cash Account or Westpac securities acquired through SuperWrap, an investment in, or acquired using, SuperWrap is not an investment in, deposit with, or any other liability of Westpac or any other company in the Westpac Group. Investments in SuperWrap are subject to investment risk, including possible delays in payment of withdrawal proceeds and income payments, and loss of principal invested. None of the Trustee, Administrator, Westpac or any other company in the Westpac Group stands behind or otherwise guarantees the capital value or investment performance of Retirement Wrap or any investments in, or acquired through, SuperWrap.

# Wealth Manager



Creating financial independence since 1846



## Wealth Manager SuperWrap

### Product Disclosure Statement


Date 1 March 2015

Wealth Manager SuperWrap Personal Super Plan  
Wealth Manager SuperWrap Pension Plan

The distributor of Wealth Manager SuperWrap is IOOF Alliances Pty Limited.  
The administrator of Wealth Manager SuperWrap is BT Portfolio Services Ltd.  
The issuer of Wealth Manager SuperWrap is:  
BT Funds Management Limited ABN 63 002 916 458 Level 20, 275 Kent Street Sydney NSW 2000 Ph: 1300 657 010

# About the PDS

## This is the Product Disclosure Statement ('PDS') for the SuperWrap Personal Super Plan and the SuperWrap Pension Plan.

You'll find more detailed information on particular topics in the Additional Information Booklet ('Booklet'). This is referred to by this symbol  throughout this PDS. Sometimes we will also refer you to a particular section heading in the Booklet.

Information about the investments available within SuperWrap is contained in the Investment Options Booklet. Information about insurance cover available within the SuperWrap Personal Super Plan is set out in the BT Protection Plans Product Disclosure Statement and Policy Document ('BT Protection Plans PDS'). Information relating to Capital Protection is set out in the BT Capital Protection Fund Product Disclosure Statement ('BT Capital Protection Fund PDS').

Before applying for SuperWrap Personal Super Plan or SuperWrap Pension Plan, it is important that you read:

### SuperWrap PDS




### Along with the following documents:



The Booklet, the Investment Options Booklet, the BT Protection Plans PDS and the BT Capital Protection Fund PDS are available for free from your adviser, at [superwrap.com.au/superwrap](http://superwrap.com.au/superwrap) or by contacting us.

### About SuperWrap

SuperWrap refers to the Wealth Manager SuperWrap Personal Super Plan ('Personal Super Plan') and the Wealth Manager SuperWrap Pension Plan ('Pension Plan'). SuperWrap is part of the super fund known as Retirement Wrap ABN 39 827 542 991 (RSE1001327). The Personal Super Plan and the Pension Plan are sub-plans of the SuperWrap Plan within Retirement Wrap.

 For more information on the legal structure of SuperWrap, see the 'Important information' section of the Booklet.

### About the Trustee

The trustee of Retirement Wrap and issuer of SuperWrap and the BT Capital Protection Fund is BT Funds Management Limited ('BTFM', 'we', 'us', 'Trustee') ABN 63 002 916 458.

### About the Administrator

BT Portfolio Services Ltd ('the Administrator') ABN 73 095 055 208, the administrator of SuperWrap, provides the transaction and administration systems behind SuperWrap.

### About the Distributor

SuperWrap is distributed by IOOF Alliances Pty Limited ('the Distributor') ABN 12 103 365 091, which is part of the IOOF group of companies. Its role is limited to distribution only, it is not authorised to act for or on behalf of the Trustee or the Administrator and as such cannot legally bind either the Trustee or the Administrator.

### General Advice Warning

The information in this PDS is general information only and does not take into account your individual objectives, financial situation or needs. Consequently, before acting on the information, you should consider whether it is appropriate for you in light of your objectives, financial situation and needs. To obtain advice or more information about the products offered in this PDS, you should speak to an Australian financial services licensee or an authorised representative. Before making a decision about whether to acquire or continue to hold a product, you should obtain and consider the applicable product disclosure document.

### Updated information

The Trustee may change the terms and conditions of SuperWrap. Information in the PDS that is not materially adverse to your interests is subject to change from time to time and may be updated by notice to your adviser or by updating the online internet service, [investorwrap.com.au](http://investorwrap.com.au). Updated information may be obtained from [investorwrap.com.au](http://investorwrap.com.au), your adviser, or a SuperWrap consultant on 1300 657 010 from 8.00am to 6.30pm, Monday to Friday (Sydney time). A paper copy of any updated information will be given to you without charge on request.

### Eligibility

SuperWrap is only available to investors who receive the PDS in Australia and have an Australian licensed or authorised adviser who is registered to distribute SuperWrap. The Trustee and the Administrator may at their discretion refuse to accept applications from particular persons or classes of persons. You must have a relationship with the Distributor or an authorised adviser in order to start using SuperWrap. If the relationship ends, the terms and conditions applicable to your account may change, including being charged higher fees. Refer to 'What will happen if you no longer have an authorised adviser?' in the 'Fees and other costs' section of this PDS for further information.

### Australian Financial Services Licences

The Australian Financial Services Licence ('AFSL') numbers of the AFSL holders identified in this PDS are as set out in the following table:

AFSL Holder	AFSL number
BT Funds Management Limited	233724
BT Portfolio Services Ltd	233715
Westpac Banking Corporation	233714

### Investment in SuperWrap

The Trustee and the Administrator are subsidiaries of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). Apart from any interest investors may have in underlying bank accounts held at Westpac through their SuperWrap Cash Account or Westpac securities acquired through SuperWrap, an investment in SuperWrap is not an investment in, deposit with, or any other liability of Westpac or any other company in the Westpac Group. Investments in SuperWrap are subject to investment risk, including possible delays in payment of withdrawal proceeds and income payments, and loss of principal invested. None of the Trustee, Westpac or any other company in the Westpac Group stands behind or otherwise guarantees the capital value or investment performance of Retirement Wrap or any investments in SuperWrap.

### Consent to be named

The Administrator and the Distributor have given and not withdrawn their consent to the PDS containing information referable to them in the form and context in which that information appears. They have not issued or caused the issue of the PDS and are not responsible for any other statements in the PDS which are not referable to them.

### Table of contents

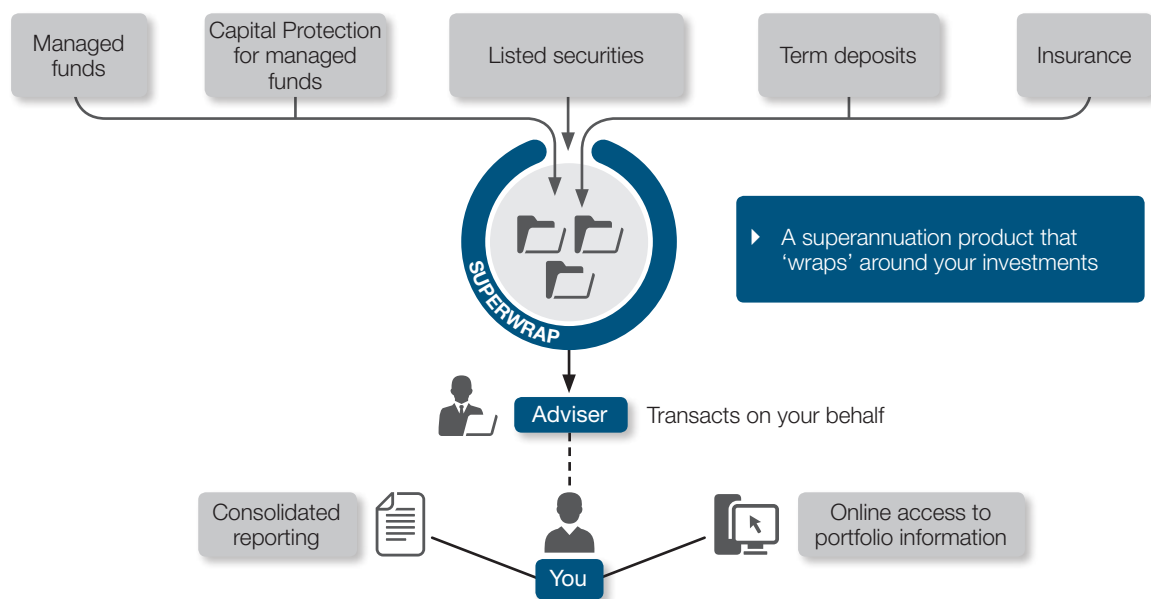
<b>SuperWrap overview</b>	<b>4</b>
<b>How super works</b>	<b>7</b>
<b>How super is taxed</b>	<b>8</b>
<b>Benefits and features</b>	<b>9</b>
<b>Risks of super</b>	<b>15</b>
<b>Fees and other costs</b>	<b>16</b>
<b>Communications</b>	<b>28</b>
<b>Contact information</b>	<b>29</b>
<b>Next steps</b>	<b>30</b>

# What is SuperWrap?

▶ **SuperWrap incorporates a superannuation investment service that ‘wraps’ around your investments – offering you a single point of access. It provides you with two super options.**

▶ **Personal Super Plan** – A flexible super plan providing you with access to insurance and a wide range of investments, allowing you to take control and plan for your lifestyle needs in retirement.

▶ **Pension Plan** – A superannuation pension product that allows you to turn your super savings into a flexible income stream during your retirement or during your transition to retirement.



## Who plays a part in SuperWrap?

---



### You

- ▶ Once your application is accepted, you become a member of SuperWrap.
- ▶ You make the choices about which investments to include in your SuperWrap portfolio in conjunction with your adviser.
- ▶ You can monitor the performance of your SuperWrap portfolio online and issue instructions through your adviser.



### The Trustee

- ▶ The Trustee is responsible for managing SuperWrap, and holds the beneficial interest in the investments you and your adviser have selected.



### The Administrator

- ▶ The Administrator has been appointed by the Trustee to administer SuperWrap.
- ▶ The Administrator holds legal title to the investments for the benefit of the Trustee, maintains the underlying systems and provides associated services.



### Your adviser

We recommend speaking to your adviser before making any investment decisions.

Your adviser will:

- ▶ help you develop a personalised investment and retirement strategy and may advise you about making changes to your portfolio over time
- ▶ based on your instructions, direct the Administrator to buy or sell investments for your portfolio
- ▶ monitor the performance of your investments and may provide you with regular status reports
- ▶ receive information and reports on your behalf, to the extent permitted by law.

For information on 'What will happen if you no longer have an authorised adviser', refer to the 'Fees and other costs' section of this PDS.



### Fund managers

- ▶ Fund managers are responsible for the investment management and administration of specific managed funds you can select.

# What are the top 5 benefits of using SuperWrap?

- **Ultimately, your adviser does all the hard work of developing your investment and retirement strategy and instructing the Administrator to undertake actions for you. SuperWrap helps make this job easier and more efficient by providing a central platform from which your adviser is able to monitor your super portfolio. Here we highlight the top 5 benefits to you.**

1

## **Wide range of investments and features**

SuperWrap offers you a single point of access to a wide range of investments – over 550 managed funds, term deposits and securities in the S&P/ASX 300, including shares and exchange-traded funds ('ETFs'). You can also access Capital Protection for your managed fund investments. In addition, you can access a range of insurance benefits and options through the Personal Super Plan.

2

## **Consolidated reporting and 24/7 access to your SuperWrap account information**

SuperWrap combines all of your investment information and presents you with consolidated reports across all of your super investments. You can view your portfolio online at any time and, by providing your email address when completing your Application Form, you can receive your statements online as soon as they become available.

3

## **Cost savings**

SuperWrap gives you access to a wide range of wholesale managed funds with management fees that are generally significantly lower than if you invest directly in retail funds. SuperWrap allows your adviser to actively monitor your investments and conduct transactions through one technology platform. The savings in administration time may result in less cost for you and allows your adviser to spend more valuable time developing your investment strategy.

4

## **Personal tailoring with a flexible platform**

SuperWrap makes it easy to construct and monitor a diversified investment portfolio. Features such as the regular investment plan and rebalancing options allow you to implement a customised investment strategy which you can change over time. In addition, the:

- **Personal Super Plan** — offers a regular contribution plan, making it easy to control the cash flows into your account
- **Pension Plan** — allows you the flexibility to choose your income level (within statutory limits) and when you wish to receive payments.

5

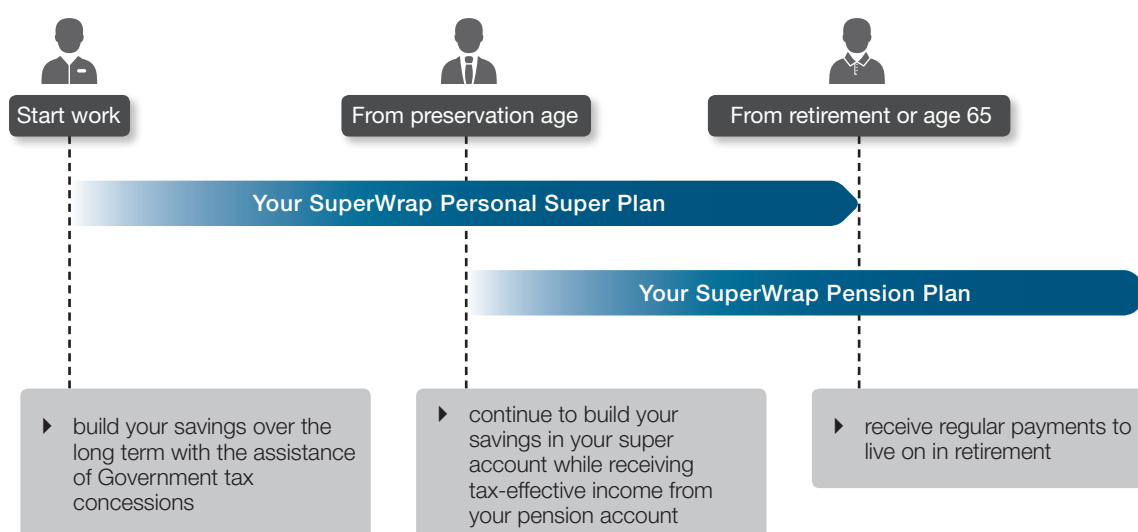
## **Individualised tax treatment**

Tax calculations are performed for each individual account within SuperWrap, so you benefit from tax deductions and offsets that arise from the activity you undertake within your own account. Annual tax information, including how tax has been calculated, is displayed online for each account. This ensures full transparency of entitlements such as franking credits and deductions.

**i** For more information on the benefits of using SuperWrap, see the 'Benefits and features' section of the Booklet and look for the heading 'Features of your investments'.

# How super works

- ▶ **Super is a means of saving for retirement which is, in part, compulsory. It may be one of the biggest investments you will make in your life. Most Australians have the right to choose the fund into which their employer should pay super contributions. The Australian Government has provided tax savings and other benefits, which generally make super one of the best long-term investment vehicles.**



## Contributing to super

There are several types of contributions that can be made to super – for example, personal, spouse and employer contributions, as well as Government contributions. Generally, if you are under 65, all of these types of contributions can be accepted by your fund. Once you turn 65, some restrictions apply. Both before and after you turn 65, limits (known as ‘caps’) apply to the amount of most contributions that can be made to your super. If you exceed a cap, additional tax may be payable. You cannot add to your SuperWrap Pension Plan account once your pension has commenced, although you can start a new pension.

## Withdrawals – accessing your super

There are restrictions on when you can withdraw your super. Generally, you cannot access your super until you have turned 65, or retired after reaching your preservation age (between 55 and 60, depending on your date of birth), or ceased employment after turning 60. In limited circumstances, your super can be accessed before you retire, if you meet a condition of release under superannuation law. For example, you may be able to access your super after reaching your preservation age through a non-commutable (transition to retirement) pension, even while still working.

**i** For more information on contributing to super and accessing your super, see the ‘How super works’ section of the Booklet.



# How super is taxed

▶ There are generally three main taxes that apply to super.

# 1

## Tax on contributions

Certain contributions, such as employer contributions, are taxed in SuperWrap at 15%. If you're classified as a high income earner, you may need to pay an additional 15% tax (Division 293 tax) on some or all of your contributions. If this applies to you, the ATO will notify you after the end of the financial year.

# 2

## Tax on earnings

Investment earnings and capital gains in SuperWrap are:

- ▶ taxed at a maximum rate of 15% in the Personal Super Plan, but the actual rate may be lower
- ▶ tax free in the Pension Plan.

# 3

## Tax on your benefits

- ▶ **Aged 60 plus** – if you are at least 60 years old, your lump sum benefits or income payments from SuperWrap are tax free.
- ▶ **Aged under 60** – see the table below.

Tax treatment on payments to you before your 60 <sup>th</sup> birthday		
	Pension payments	Lump sum withdrawals
Super	Not applicable	Tax-free component: Nil
Pension	Generally if you are under age 60 but have reached your preservation age, tax is payable at your marginal tax rate less a 15% tax offset.	Taxable component: <ul style="list-style-type: none"><li>▶ if you are under your preservation age, the tax rate is 20% (plus Medicare Levy)</li><li>▶ if you have reached your preservation age but are under 60, the benefit is tax free up to the low rate cap amount<sup>1</sup>, then a rate of 15% (plus Medicare Levy) applies.</li></ul>

<sup>1</sup> A lifetime limit of \$185,000 for 2014/2015, indexed to AWOTE and rounded down to the nearest \$5,000 in subsequent years.

## How tax amounts due are paid

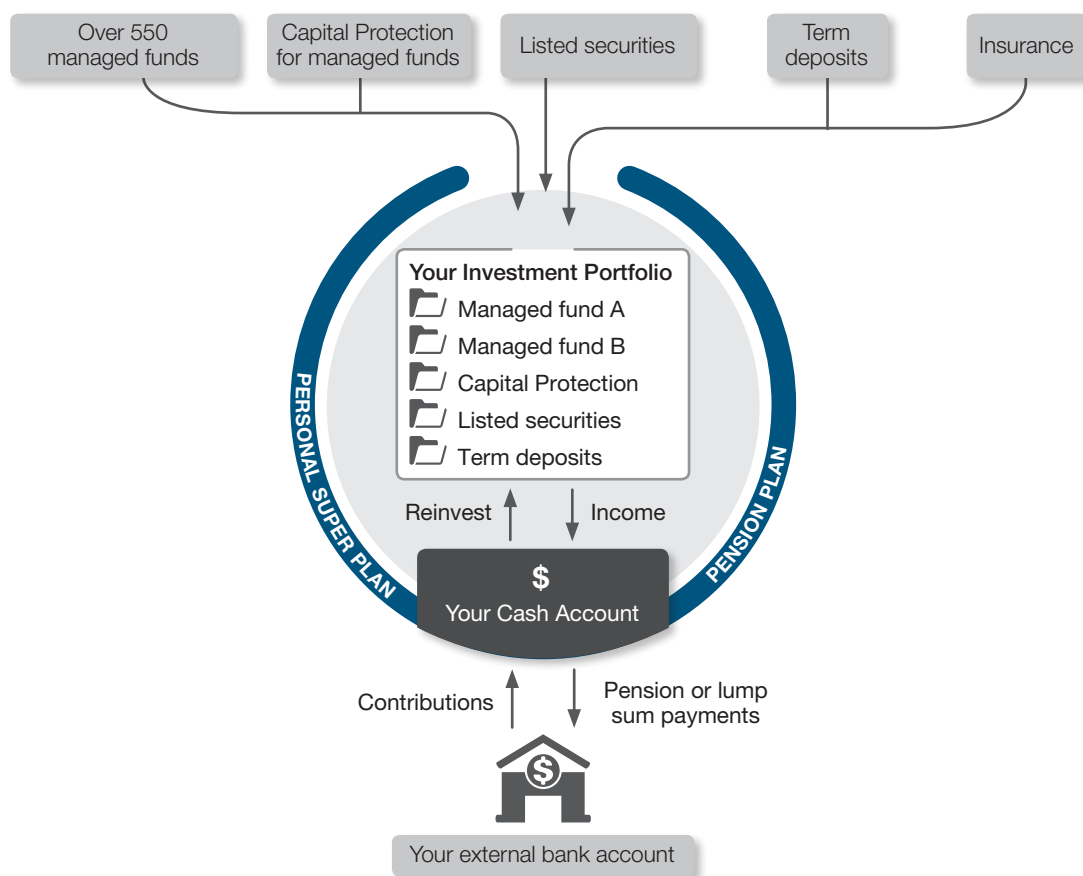
Tax on employer contributions and investment earnings is deducted quarterly in arrears at the SuperWrap PAYG withholding rate (this rate is reviewed quarterly, and is generally equal to 15% or less). If tax is payable on other contributions, it is deducted at a rate of 15% on receipt of the contribution, or on receipt of a 'Notice of intent to claim or vary a deduction for personal super contributions' ('Personal Tax Deduction Notice').

We may deduct tax at a higher rate if required to do so by changes in the tax laws.

You should provide your tax file number ('TFN') when you invest in SuperWrap. If you do not, we will not accept any contributions, rollovers or transfers into your account. Also, if the TFN provided for you is incorrect and you are under age 60, we will be required to withhold tax at the top marginal tax rate (plus Medicare Levy), from payments to you from your account (including, if applicable, pension payments).

**i** For more information on how super is taxed, see the 'How super is taxed' section of the Booklet.

# What can you do with SuperWrap?



## 1 Invest in a wide range of premium investments

### Managed funds

Through SuperWrap you have access to over 550 managed funds, encompassing most of Australia's leading fund managers. Your choice includes:

- ▶ diversified funds (eg growth, balanced)
- ▶ sector funds (eg Australian shares, international shares)
- ▶ specialist funds (eg alternative).

The accessible managed funds and the investment strategies available are set out in the Investment Options Booklet, which along with a copy of the disclosure documents for the managed funds is available on request from us or your adviser free of charge.

### Capital Protection

Through SuperWrap, you can obtain Capital Protection in relation to eligible investments by investing in the BT Capital Protection Fund. The Capital Protection feature aims to protect the value of your investments in eligible managed funds, while still allowing you to benefit from growth when your chosen funds perform well. The protection is applied to your investment for a term of your choice between approximately 5 and 10 years. It is designed to enable you to obtain, at the end of the chosen term, the value of your investment that is at least equal to its value as at the time you commenced the protection (assuming you reinvest all distributions and do not make any withdrawals).

## What can you do with SuperWrap? (Continued)

A list of managed funds that are eligible for Capital Protection is available on request from your adviser or via [investorwrap.com.au](http://investorwrap.com.au). Ask your adviser how this Capital Protection feature works and read the BT Capital Protection Fund PDS to determine whether it is suitable for you.

### Term deposits

A variety of term deposits are available in SuperWrap. The term deposits offer competitive rates and a wide selection of terms. The current terms and rates are available at [investorwrap.com.au](http://investorwrap.com.au) or from your adviser.

### Listed securities

SuperWrap allows you access to securities in the S&P/ASX 300 including:

- ▶ direct shares
- ▶ listed property/investment trusts
- ▶ listed debt securities
- ▶ ETFs
- ▶ CHESS depository interests ('CDIs').

Other securities may be added or removed at the Trustee's discretion.

### Unlisted investments (other than managed funds)

Unlisted investments may be offered at the discretion of the Trustee. Such investments may have fixed investment terms and may not be diversified. Unlisted investments may be illiquid, which means there may be times when you are not able to sell your investment.

Your adviser will inform you if you can access such investments and can provide you with the underlying disclosure documents.

**i** For more information on managed funds, Capital Protection, listed securities, term deposits and unlisted investments (other than managed funds), see the 'Benefits and features' section of the Booklet and look for the heading 'Features of your investments'.

### Insurance

A comprehensive range of insurance cover is available through the SuperWrap Personal Super Plan.

Type of cover	What does it cover?
Term Life	Pays a benefit in the event of death or diagnosis of a terminal illness.
Total and Permanent Disablement ('TPD')	Pays a benefit if you are, depending on the definition selected, unlikely to work again, or suffer a loss of ability due to a permanent disability.
Income Protection	Pays a monthly benefit to replace a portion of your monthly earnings if you're unable to work due to sickness or injury.

Benefits are paid into your SuperWrap account.

For more information about insurance and how it may help you, as well as the cost of cover, speak to your adviser and refer to the BT Protection Plans PDS.

## 2\_ Receive consolidated reporting and access your SuperWrap account information 24/7

### Reporting

SuperWrap offers consolidated reporting across your investments. You will receive an Annual Statement summarising your account activity. You will also have access to the Annual Report in the months following the end of the financial year.

### Online platform

Information on your SuperWrap account is also available 24 hours a day, 7 days a week by visiting [investorwrap.com.au](http://investorwrap.com.au). You can view your account balance, investment holdings and transactions.

### eStatements

All statements, as well as additional guides, are available in the one convenient location online at [investorwrap.com.au](http://investorwrap.com.au).

If you provide your email address when completing your Application Form, there's no need to wait for statements to arrive in the mail. Instead you will receive email notification as soon as they are available online.

## 3\_ Manage your SuperWrap account easily and efficiently

### Use the Cash Account for all SuperWrap transactions

When you join SuperWrap, a Cash Account is automatically established for you and acts as the main transaction account inside SuperWrap. The Cash Account is used to settle your managed fund, Capital Protection, term deposit and listed security transactions. Interest accrues daily on your balance held in the Cash Account, and is credited to your account quarterly in arrears so your money is working for you even between investments. Interest on the Cash Account is calculated at a variable rate determined by the Administrator.

### Transfer funds between your Cash Account and a nominated external bank account

Your Cash Account can be linked to an external bank account or credit union account for easy transfer of funds into and out of SuperWrap (subject to preservation laws). Contributions can also be made via BPAY<sup>®1</sup> and Electronic Funds Transfer ('EFT'), and you can get access to an employer deposit book for employer contributions. Please note that contributions into your super account and benefit payments are subject to restrictions under superannuation laws.

If you have a Pension Plan, your regular pension payment will automatically be paid into your nominated bank account. You also have the choice of nominating a monthly, quarterly, half-yearly or yearly payment frequency.

### Set up regular transaction plans

- ▶ **Regular investment plan** – You can make regular investments into managed funds from your Cash Account, and so spread your investment over a number of periods, which may help reduce the impact of market volatility on your investments.
- ▶ **Regular contribution plan** – You can make regular contributions from your nominated external bank account into your Cash Account in the SuperWrap Personal Super Plan.

### Give us instructions relating to your portfolio

You can give us instructions relating to your portfolio through your adviser, including instructions to buy, sell or switch between investments.

**i** For more information on using the Cash Account, and transaction options, see the 'Benefits and features' section of the Booklet.

<sup>1</sup> Registered to BPAY Pty Limited ABN 69 079 137 518. Applications by BPAY will generally not be processed until the next business day following the BPAY transaction request, provided that the request is made before your bank's cut-off time. Your bank can provide detailed terms and conditions in relation to BPAY to you. You cannot use your credit card to make BPAY contributions.

### 4 Personally tailor your portfolio with the flexible platform

#### Change the mix of your investment portfolio

Through your adviser you can switch between investments or add new investments to your portfolio.

#### Reinvest your distributions

You have the option to either reinvest the distributions from all or a selection of your managed funds (where permitted by the fund manager) or deposit them into your Cash Account.

The fund manager<sup>1</sup> will provide information regarding the available reinvestments for a particular fund. Please note that at the time your income is reinvested you may not have received the current disclosure document for that fund. However you can request a copy from the fund manager or your adviser.

#### Keep your investments aligned to your strategy

The Preferred Portfolio facility and Portfolio Service facility allow you and your adviser to establish and maintain a pre-determined investment strategy through the rebalancing of your portfolio back to your desired settings.

These facilities enable all or part of your SuperWrap account to remain tailored to your investment needs.

**i** For more information on the Preferred Portfolio facility and Portfolio Service facility, see the 'Benefits and features' section of the Booklet.

#### Smarter way to manage your tax

You and your adviser can view, prior to trading, the tax consequences of your investment decisions. Your adviser can provide you with more information about this feature.

### 5 Easily consolidate existing super into your SuperWrap account

If you have existing super elsewhere, you can take full advantage of the benefits of a single superannuation platform and consolidated reporting by transferring your super into SuperWrap. You can transfer your super benefits in cash, or you may be able to transfer your assets from the other fund into SuperWrap (your adviser can tell you if your assets can be transferred).

Transfers of super benefits from overseas super funds (other than amounts from KiwiSaver accounts) are also accepted, subject to the superannuation laws in the country where the super is held.

SuperWrap is recognised in the UK by Her Majesty's Revenue and Customs ('HMRC') as a Qualifying Recognised Overseas Pension Scheme ('QROPS').

**i** For more information on consolidating your accounts, see the 'Benefits and features' section of the Booklet and look for the heading 'Consolidating your accounts'.

1\_ The fund manager refers to the responsible entity of a particular fund.

# What are the main SuperWrap features?

Investments	
<b>Managed funds</b>	Access to over 550 managed funds.
<b>Listed securities</b>	<p>Access to securities in the S&amp;P/ASX 300 including:</p> <ul style="list-style-type: none"> <li>▶ direct shares</li> <li>▶ listed property/investment trusts</li> <li>▶ listed debt securities</li> <li>▶ CDIs, and</li> <li>▶ ETFs.</li> </ul> <p>Other securities may be added or removed at the Trustee's discretion.</p>
<b>Term deposits</b>	Access to term deposits offering competitive interest rates and a wide range of terms.
<b>Cash Account</b>	Used to settle your transactions and earns interest.
Protection options	
<b>Capital Protection</b>	Aims to protect your investments in certain managed funds from adverse market movements.
<b>Insurance<sup>1</sup></b>	A range of insurance benefits and options are available. See the BT Protection Plans PDS for further details.
Tailored portfolio options	
<b>Switching</b>	Switch between your managed funds at any time.
<b>Preferred Portfolio facility</b>	Allows you to maintain a pre-determined managed funds investment strategy through regular rebalancing.
<b>Portfolio Service facility</b>	The Portfolio Service facility allows for rebalancing of your investments in cash, managed funds and listed securities in accordance with your pre-determined investment strategy.
Easy transaction options	
<b>Nominated external bank accounts</b>	
<b>Personal Super Plan</b>	Flexibility to link external bank or credit union accounts under your regular contribution plan, to make one-off contributions by direct debit or to receive benefit payments from your Cash Account.
<b>Pension Plan</b>	Flexibility to nominate an external bank or credit union account to receive your income payments.
<b>BPAY<sup>1</sup></b>	Personal, spouse and employer contributions can be made into your Cash Account using BPAY.
<b>Direct debit<sup>1</sup></b>	Personal contributions from your nominated bank account may be arranged by your adviser online provided you have linked your bank account to your Cash Account.
<b>EFT and deposit book<sup>1</sup></b>	<p>You can make personal contributions and your employer can make employer contributions into your Cash Account via EFT. The details you need to use EFT will be provided to you when you join SuperWrap.</p> <p>Upon request, the Administrator can also supply an employer deposit book to your employer.</p>
<b>Cheque Deposit</b>	Personal, spouse and employer contributions can be made by mailing a cheque and a letter detailing your name, investor number (if available), the amount you wish to invest and contribution type.

<sup>1</sup> Available for Personal Super Plan only.

## What are the main SuperWrap features? (Continued)

Regular transaction options	
<b>Regular contribution plan<sup>1</sup></b>	Allows you, your spouse and/or your employer to contribute regularly from a nominated external bank account into your Cash Account (no minimum applies).
<b>Regular investment plan</b>	Allows you to regularly invest from your Cash Account into your choice of managed funds (no minimum applies).
Investment minimums	
<b>Minimum initial investment</b>	
<b>Personal Super Plan</b>	\$2,500
<b>Pension Plan</b>	\$25,000
<b>Minimum additional investment</b>	
<b>Personal Super Plan</b>	No minimum
<b>Pension Plan</b>	\$15,000 (a new account is required, which may be consolidated with an existing Pension Plan account) <sup>2</sup> .
<b>Minimum withdrawal</b>	No minimum
<b>Minimum investment per managed fund</b>	No minimum
<b>Minimum withdrawal per managed fund</b>	No minimum
<b>Minimum Cash Account balance</b>	\$2,500 <sup>3</sup>
Services provided	
<b>Consolidated reporting and eStatements</b>	You will receive an Annual Statement after the end of the financial year. If you provide your email address when completing your Application Form, there's no need to wait for statements to arrive in the mail. Instead you will receive email notification as soon as they are available online.  An Annual Report for the SuperWrap Plan will also be made available online.
<b>Telephone service</b>	For your latest account balance and transactions, call the Voice Response Service ("VRS") any time on the number listed on the back cover of this PDS. Call costs apply and will be charged to your phone bill.
<b>Internet access</b>	Information on your account is available 24 hours a day, 7 days a week by visiting <a href="http://investorwrap.com.au">investorwrap.com.au</a> .
Other features	
<b>Smarter way to manage your tax</b>	You and your adviser can view, prior to trading, the tax consequences of your investment decisions.
<b>Transfer your overseas super</b>	As SuperWrap is recognised in the UK by HMRC as a QROPS, you are able to transfer UK sourced pension money into the plan.
<b>Contributions splitting</b>	You are able to split super contributions with your spouse as allowed under superannuation law.
<b>Anti-detriment payments<sup>4</sup></b>	An additional payment to your eligible beneficiary to broadly compensate for contributions tax charged on certain contributions made to your account.
<b>Death benefit payment options<sup>5</sup></b>	You can nominate dependants under a non-lapsing or non-binding election, or you can select an automatic reversionary pension under the Pension Plan.
<b>Transfer your assets<sup>2</sup></b>	Allows you to transfer approved investments, such as listed securities and managed funds into your SuperWrap account (subject to certain requirements).

1\_ Available for Personal Super Plan only.

2\_ As this may have taxation and other implications, you should consult your adviser prior to making any decisions to consolidate or transfer assets.

3\_ This minimum balance requirement does not apply if you are a member of the Pension Plan and the total value of your pension account is below that minimum amount.

4\_ Refer to 'Death benefit – Tax savings amount (Anti-detriment amount)' within the Booklet for further information.

5\_ Refer to 'Death benefits' within the 'Benefits and features' section of the Booklet for further information.

**i** For more information on the main SuperWrap features summarised above, see the 'Benefits and features' section of the Booklet.

# What are the risks?

- ▶ **It is important to note that all investments involve varying degrees of risk. Super funds invest in a range of asset classes – for example, cash, bonds, property and shares – that have different levels of risk, and offer a variety of investments, reflecting different weightings of these asset classes. The likely investment return, and the level of risk of losing money (including loss of principal, capital and earnings), is different for each investment option depending on the underlying mix of assets. Generally, the higher the potential return of an investment over the longer term the greater the level of risk of loss in the shorter term.**

When considering your investment in super, it is important to understand that:

- ▶ investments will fluctuate in value
- ▶ returns are not guaranteed and you may lose some of your money
- ▶ investment returns can be volatile and may vary. Past performance is not a reliable indicator of future performance
- ▶ laws affecting your super may change and
- ▶ the amount of your future super savings may not be enough to provide adequately for your retirement.

Risks associated with a particular investment could include (among other things) risks specific to that investment, market risk, currency risk, interest rate risk, derivatives and gearing risk, alternative investments risk, credit risk, liquidity risk and legal and regulatory risk.

If you decide to apply Capital Protection to your investment in managed funds, you will be exposed to additional risks, such as credit risk, transaction execution risk and operational risk. Please see the BT Capital Protection Fund PDS for more details.

The appropriate level of risk for you will depend on your age, investment timeframe, where other parts of your wealth are invested, and how comfortable you are at the possibility of losing some of your super in some years.

A crucial part of your relationship with your adviser is working out your own risk/return profile or how much risk you are prepared to take in order to generate the returns you want.

**i** For more information on the risks of super and the Trustee's approach to labour standards or environmental, social or ethical considerations, see the 'Risks of super' section of the Booklet. For more information on the risks associated with each investment (including applicable standard risk ratings), refer to the Investment Options Booklet and any disclosure document for the investments.



# Fees and other costs

## **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower administration fees. Ask the fund or your financial adviser.

## **TO FIND OUT MORE**

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission ('ASIC') website ([moneysmart.gov.au](http://moneysmart.gov.au)) has a superannuation fee calculator to help you check out different fee options.

This document shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees, adviser fees for personal advice, and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you.

Taxes are set out in another part of this document. Insurance fees and other costs relating to insurance are set out in the BT Protection Plans PDS.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.

The fees and other costs for each investment available within SuperWrap are set out in the Investment Options Booklet and the product disclosure statement for each investment. Also refer to the website, [investorwrap.com.au](http://investorwrap.com.au), which will provide details of any changes to fees and other costs.

The fees and other costs for this product are set out below.

Fees and other costs table																
Type of fee	Amount	How and when paid														
<b>Investment fee</b>	Nil	Not applicable  The Trustee does not charge an Investment fee. However, the investment managers of the underlying investments may charge an Investment manager fee. Refer to 'Investment manager fees' within the 'Indirect cost ratio' row below for further details.														
<b>Administration fee</b>	<b>1_Account keeping fee (tiered amount)</b> A tiered percentage fee, which means that a separate percentage applies to each tier of your account balance. The percentage reduces for higher balances as detailed in the table below.	The Account keeping fee (tiered amount) is calculated on the average of your opening and closing account balance <sup>1</sup> for the month (or part of a month where you exit SuperWrap), including the amount held in your Cash Account.														
	<table border="1"> <thead> <tr> <th>Account balance</th> <th>Fee rate</th> </tr> </thead> <tbody> <tr> <td>0 - \$350,000</td> <td>0.42% pa</td> </tr> <tr> <td>\$350,001 - \$500,000</td> <td>0.25% pa</td> </tr> <tr> <td>\$500,001 - \$700,000</td> <td>0.12% pa</td> </tr> <tr> <td>\$700,001 - \$1,000,000</td> <td>0.10% pa</td> </tr> <tr> <td>\$1,000,001 - \$2,000,000</td> <td>0.05% pa</td> </tr> <tr> <td>Balance over \$2,000,000</td> <td>Nil</td> </tr> </tbody> </table> <p>The Account keeping fee (tiered amount) is subject to a minimum of \$490 pa per account, regardless of your investment holdings.</p>	Account balance	Fee rate	0 - \$350,000	0.42% pa	\$350,001 - \$500,000	0.25% pa	\$500,001 - \$700,000	0.12% pa	\$700,001 - \$1,000,000	0.10% pa	\$1,000,001 - \$2,000,000	0.05% pa	Balance over \$2,000,000	Nil	The Account keeping fee (tiered amount) is deducted from your Cash Account on a monthly basis (or on closure of your account) in arrears.
	Account balance	Fee rate														
0 - \$350,000	0.42% pa															
\$350,001 - \$500,000	0.25% pa															
\$500,001 - \$700,000	0.12% pa															
\$700,001 - \$1,000,000	0.10% pa															
\$1,000,001 - \$2,000,000	0.05% pa															
Balance over \$2,000,000	Nil															
<b>2_Issuer fee</b>	<table border="1"> <thead> <tr> <th>Account balance</th> <th>Fee rate</th> </tr> </thead> <tbody> <tr> <td>\$0 - \$2,000,000</td> <td>0.0836% pa</td> </tr> <tr> <td>Balance over \$2,000,000</td> <td>Nil</td> </tr> </tbody> </table>	Account balance	Fee rate	\$0 - \$2,000,000	0.0836% pa	Balance over \$2,000,000	Nil	The Issuer (Trustee) fee is calculated on the average of the opening and the closing balance <sup>1</sup> for the month (or part of a month where you exit SuperWrap) and includes the amount held in your Cash Account. It is deducted from your Cash Account on a monthly basis (or on closure of your account) in arrears.								
Account balance	Fee rate															
\$0 - \$2,000,000	0.0836% pa															
Balance over \$2,000,000	Nil															
<b>3_Expense recovery</b>	<p>Estimated to be approximately \$145 pa. The exact amount deducted from your account will be confirmed in your Annual Statement.</p> <p>The Trustee has discretion in deciding whether to pass on to members all or a portion of the actual expenses properly incurred in each financial year by the Trustee in operating your fund.</p> <p>The Trustee intends to exercise its right to recover expenses in respect of costs that relate to your SuperWrap account which include government levies and complying with legislative and prudential requirements.</p>	<p>Calculated based on the expenses incurred and deducted from your Cash Account at the time the expense is applied.</p> <p>Expense recovery is payable to the Trustee and will not be passed on to the Distributor, your adviser or your adviser's dealer group.</p>														

<sup>1</sup> Nil balances in the month of exit are excluded for the purposes of this calculation.

## Fees and other costs (Continued)

Fees and other costs table		
Type of fee	Amount	How and when paid
<b>Buy/sell spread</b>	<p>Nil.</p> <p>The Trustee does not charge a buy/sell spread. However, a buy/sell spread may be charged by the fund manager of a managed fund that you invest in.</p> <p>The amount of any buy/sell spread will vary, depending on the managed fund investments you select. If you invest in listed securities, generally no buy/sell spreads will apply to these investments.</p>	<p>For managed funds, the buy/sell spread is charged by the fund manager of the underlying investments on a buy or sell of units in those funds. It is applied before the unit price is provided to us.</p> <p>The amount you pay for specific investments and how it is paid is shown in the product disclosure statement or other disclosure document(s) for each underlying managed fund.</p> <p><b>i</b> Refer to 'Buy/sell spread' under the 'Additional explanation of fees and costs' section of the Booklet for further information.</p>
<b>Switching fee</b>	Nil	Not applicable
<b>Exit fee</b>	Nil <sup>1</sup>	Not applicable
<b>Advice fees</b> relating to all members investing in a particular investment	Nil	<p>Not applicable</p> <p>The Trustee does not charge an Advice fee. However, you may agree to pay adviser fees to your adviser or your adviser's dealer group. Refer to 'Adviser fees' within the 'Other fees and costs' row below, and the 'Additional explanation of fees and costs' section of this PDS for further details.</p>

<sup>1</sup> However, Transaction fees will be charged if managed fund or term deposit transactions are required to close your investment in SuperWrap. Refer to 'Transaction fee' disclosed in the 'Other fees and costs' row of this table for further information.

Fees and other costs table		
Type of fee	Amount	How and when paid
Other fees and costs <sup>1</sup>	<b>1_Transaction fee</b> Nil	Not applicable
	<b>2_Portfolio facility fee</b> Nil	Not Applicable
	<b>3_Adviser fees</b> This amount varies and is calculated on the basis agreed between you and your adviser. The amount you may pay can be found within the 'Additional explanation of fees and costs' section of this PDS.	These fees are payable to your adviser or your adviser's dealer group. Refer to the 'Additional explanation of fees and costs' section of this PDS for further information.
	<b>4_Insurance premiums</b> Applicable if you have insurance cover in the SuperWrap Personal Super Plan. The amount will vary.	Each insurance premium is deducted from your Cash Account on the frequency that you select. Refer to the BT Protection Plans PDS for further information.
	<b>5_Brokerage</b> If you acquire or sell listed securities using the default broker, brokerage will be charged at the rate of 0.10% of the value of the transaction. Brokerage is subject to a minimum charge of \$39 for standard listed security transactions and a minimum charge of \$19.95 for transactions placed via the Portfolio Service facility.	Brokerage is deducted from the balance in your Cash Account at the time the transaction is settled. It is an additional cost to you. If you use an external broker they will negotiate a fee directly with you. This fee will be reflected in the acquisition or disposal cost and will be deducted from your Cash Account at the time of settlement.
	<b>6_Capital Protection fees and costs</b> If you choose to apply Capital Protection to your managed fund investment, additional fees and costs apply. The amount you may pay can be found within the BT Capital Protection Fund PDS.	Capital Protection fees or costs are calculated on the average of the opening and closing balance <sup>1</sup> of a Protection Portfolio for each month (or part of a month where you exit SuperWrap), and are deducted monthly in arrears, directly from your Cash Account.
Indirect cost ratio	<b>1_Investment manager fees</b> Generally, 0–8% pa of the balance of your account <sup>2</sup> .  The amount of Investment manager fees varies, depending on the investments you select. If you invest in listed securities, generally no Investment manager fees will apply to these investments <sup>3</sup> .	These fees and other costs are payable to the investment managers of the underlying investments and are generally deducted by each fund manager periodically from the assets of the underlying investment (and reflected in the unit price).  The amount you pay for specific investments is shown under 'Fee Measure' in the Investment Options Booklet, and in the product disclosure statement or other disclosure document(s) for each managed fund.

1\_ For more information about the other fees and costs, such as activity fees (for example, Voice Response Service fee and fees and expenses in association with Family Law Act requirements) or incidental fees (such as bank fees, stamp duty, cheque dishonours, fail fees and penalty interest or dishonour fees for failed trade settlement) please see the 'Additional explanation of fees and costs' section of this document and of the Booklet.

## Fees and other costs (Continued)

Fees and other costs table		
Type of fee	Amount	How and when paid
	<p><b>2. Cash Account fee</b></p> <p>The Cash Account fee is the difference between:</p> <p>(a) the interest rate earned by the Administrator on the underlying bank accounts it maintains at Westpac in which the cash that constitutes your Cash Account is deposited, and</p> <p>(b) the interest rate the Administrator declares for your Cash Account and which is payable to you.</p> <p>The rate of interest declared by the Administrator will not be lower than the average of the four major Australian banks for comparable cash transaction accounts (if available) with balances of \$10,000<sup>4</sup>.</p>	<p>This fee is payable to the Administrator for the administration of your Cash Account.</p> <p>The Cash Account fee is accrued daily and is charged before interest is credited to your Cash Account at the end of each quarter in arrears.</p> <p>The Cash Account fee is paid out of the cash the Administrator deposits in the underlying bank accounts, which may include term deposits, it maintains at Westpac and is not separately deducted from your account balance.</p>

1\_ Nil balances in the month of exit are excluded for the purposes of this calculation.

2\_ Estimates are based on the latest information available at the date this PDS was prepared and subject to change without notice.

This range applies to ongoing fees and other costs of investing in the underlying managed funds which may include performance fees but does not include any Capital Protection fees or costs disclosed in the 'Other fees and costs' row of the table. It does not take into account any contribution or withdrawal fee that may be charged on underlying investments. Fees and other costs for investments that are or may become available can and do vary from time to time. Refer to 'Investment manager fees' and information on 'Fee Measure' under the 'Additional explanation of fees and costs' section of the Booklet for further details.

3\_ However, management and other fees may be charged on listed unit trusts. If you invest in underlying managed funds, you will pay the fees and other costs charged by the fund managers or operators of those managed funds.

4\_ You can contact your adviser or a SuperWrap Consultant to confirm the current interest rate declared by the Administrator.

## Additional explanation of fees and costs

### Fees payable for advice and services provided to you

You may negotiate with your adviser to pay the following fees to your adviser or your adviser's dealer group.

You must specify these fees on the relevant form. The amounts you specify will be GST inclusive, but will not take into account any RITCs that may be claimed. Where applicable, the actual amounts that will be deducted from your Cash Account may be adjusted for RITCs that may be claimed in respect of these fees, and may therefore be less than the amounts you specify on the relevant form. Fees in this table are shown inclusive of GST (but not net of RITCs).

Type of fee	Amount	How and when paid
<b>Adviser contribution fee</b> A fee that you may direct us to pay for financial product advice (and related services) provided to you by your adviser in respect of initial investments you make into SuperWrap as well as any subsequent investments and deposits made under a regular contribution plan.	You can negotiate the amount of this fee (as a dollar or percentage amount) with your adviser.  Typically, the Adviser contribution fee should be between 0–5% of each investment you make into your account. You can negotiate a higher amount with your adviser; however the Trustee has the right to reject a higher amount.	Where Adviser contribution fees are specified on the relevant form as either a dollar or percentage amount, you direct us to calculate and deduct these fees from the balance in your Cash Account at the time of each investment or as otherwise directed by you in the relevant form.  If a percentage Adviser contribution fee is specified in relation to your initial investment, you direct us to deduct this percentage amount from all contributions (excluding asset transfers and deposits under a regular contribution plan) received within three months of the establishment of your account, unless you instruct the Administrator otherwise.
<b>Ongoing adviser fee</b> A fee that you may direct us to pay in relation to ongoing advice (and related services) your adviser provides in relation to your SuperWrap account.	You can negotiate the amount of this fee (as a dollar or percentage amount) with your adviser.  Typically, the Ongoing adviser fee should be between 0–2% pa of the balance of your account. You can negotiate a higher amount with your adviser; however the Trustee has the right to reject a higher amount.  If Ongoing adviser fees are specified on the relevant form as a percentage amount, you direct us to calculate these fees on the average of your opening and closing account balance <sup>1</sup> for the month (or part of a month where you exit SuperWrap).  If Ongoing adviser fees are specified on the relevant form as a dollar amount, you direct us to calculate these fees on a full month basis (or part of a month where you exit SuperWrap).	You direct us to deduct the Ongoing adviser fee from your Cash Account on a monthly basis (or on closure of your account) in arrears, and continue to pay these fees until you direct us to cease paying them.

<sup>1</sup> Nil balances in the month of exit are excluded for the purposes of this calculation.

## Fees and other costs (Continued)

Type of fee	Amount	How and when paid
<p><b>One-off advice fee</b></p> <p>A fee that you may direct us to pay when your adviser provides you with financial product advice (and related services) in relation to your SuperWrap account.</p>	<p>You can negotiate the dollar amount of this fee with your adviser. Typically, the One-off advice fee should be up to \$4,000 pa. You can negotiate a higher amount with your adviser; however the Trustee has the right to reject a higher amount.</p>	<p>If you and your adviser have agreed to this fee and you direct us to deduct it from your Cash Account under the One-off Advice Fee Form, the One-off advice fee will be deducted from your Cash Account at the time the request is processed by the Administrator.</p> <p>The One-off advice fee may be charged multiple times per year up to an aggregate amount of \$4,000 pa. Once that amount is reached, the Trustee has the right to reject any further requests to charge a One-off advice fee in the relevant year.</p>
<p><b>Managed fund transaction fee</b></p> <p>A fee that you may direct us to pay in relation to financial product advice (and related services) provided to you by your adviser in respect of investing in managed funds on your behalf.</p>	<p>You can negotiate the amount of this fee (as a dollar or percentage amount) with your adviser. Typically, the Managed fund transaction fee should be between 0–5% of each investment you make into selected managed funds. You can negotiate a higher amount with your adviser; however the Trustee has the right to reject a higher amount.</p>	<p>The Managed fund transaction fee specified on your Managed Fund Transaction Form will be deducted from your Cash Account at the time of investment into selected managed funds.</p>

Generally, the benefits of any allowed tax deductions to which SuperWrap is entitled will be passed on to members in the form of reduced fees or costs. Information on taxes is set out in the 'How super is taxed' section in this PDS and the Booklet. Insurance fees and other costs relating to insurance are set out in the BT Protection Plans PDS.

## Fee allocations and platform payments

We may pay up to 100% of the fees and other costs (other than expense recovery) deducted from your account to the Administrator or the Distributor. No payment of any portion of expense recovery will be made to the Administrator, Distributor or any other parties. The Trustee will retain all portions of expense recoveries to meet its costs.

The Administrator may also pay to the Distributor up to 100% of the fees/other payments it receives (including 'Platform service fees and other payments' referred to under the 'Additional explanation of fees and costs' section of the Booklet). The Administrator pays these amounts out of its own funds and they are not additional costs to you.

We must pay 100% of the fees set out in the table (under 'Additional explanation of fees and costs' in this PDS) in accordance with your direction.

**i** For regulatory definitions of fees, 'Capital Protection fees and costs', 'Investment manager fees', 'Performance fees', 'Transaction costs', 'Buy/sell spread', 'Fees and expenses in association with Family Law Act requirements', 'Voice Response Service ('VRS') fee', 'Insurance premiums', 'Taxes', 'Register of alternative forms of remuneration', 'Related party investment arrangements and transactions', and other fees and costs, 'Third party payments - Platform service fees and other payments', see the 'Additional explanation of fees and costs' section of the Booklet. You should refer to [investorwrap.com.au](http://investorwrap.com.au) in conjunction with this PDS, the Booklet, the Investment Options Booklet, the BT Capital Protection Plans PDS and the BT Capital Protection Fund PDS to determine the fees and other costs that will apply to your investment in SuperWrap before making an investment decision.

## Changes in fees and other costs

The governing rules of SuperWrap allow us to alter any of the fees and other costs at our discretion and without your consent (up to any specified maximum that applies). Details of current fees and other costs as well as notification of any pending increases, including changes to underlying managed fund fees and other costs, are available online (refer to the 'How will we keep you informed' section of this PDS).

The following maximum fees and other costs are allowed under the Trust Deed.

<b>Transaction fee</b>	5% of the amount transferred plus \$131.42 per transaction (including distributions, corporate actions and investments under regular investment plans)
<b>Account keeping fee</b>	2% pa with a minimum charge of \$525.69 pa plus \$13.14 per month (or part month)
<b>Issuer (Trustee) fee</b>	0.10% pa
<b>Expense recoveries</b>	no limit
<b>Portfolio facility fee</b>	\$525.69 pa
<b>Dishonour fee</b>	\$67.55
<b>Brokerage fee</b>	0.50% on the value of the trade, with a minimum charge of \$135.10 per trade, or the amount charged by the broker if the default broker is not used
<b>VRS fee</b>	\$1.00 per minute

We may charge other fees and costs in accordance with this PDS and the Trust Deed.

We have a general discretion to charge a fee for any other events and to determine the amount of the fee and the method of calculating it.



## Fees and other costs (Continued)

The maximum rates for dollar-based fees will increase each year in line with inflation ('CPI'). We will give you 30 days' notice before any increase in any fees or the introduction of new fees, other than an increase in the maximum fees and other costs allowed under the Trust Deed as a result of CPI, which will occur automatically on 1 July each year.

In the event of any change in tax laws or their interpretation which affects the rate of GST payable or the input tax credits that SuperWrap may receive, the amounts deducted from your Cash Account in respect of the fees and other costs applied to your SuperWrap account may be varied or adjusted to reflect such changes without your consent or further notice to you.

Your adviser or their dealer group may negotiate with us on your behalf for a reduction to the Account keeping fee. Any reduction to the Account keeping fee following negotiation by your adviser or their dealer group will cease to apply and will revert to the standard level on 30 days' notice, or without notice should you cease to be advised by your adviser or their dealer group.

### **What will happen if you no longer have an authorised adviser?**

SuperWrap is designed to be used by you together with your adviser. For that reason, you will need to have a relationship with the Distributor or an authorised adviser to optimise account features and fee structures. If the relationship ends and you choose not to appoint a substitute adviser within 30 days, you must notify us by completing the Advice Relationship Opt-out Form. This will assist in managing your adviser remuneration arrangements and determining who can access your account. In some cases your adviser or the Distributor may notify us that they no longer provide advice or other related services to you.

At least 30 days after we either process the Advice Relationship Opt-out Form, or alternatively, notify you that the relevant relationship has ended, the following changes will be made to your account:

- ▶ You will need to manage your account directly.
- ▶ You will have the ability to place transactions online via [investorwrap.com.au](https://investorwrap.com.au).
- ▶ The name and branding of your account may change (including on any communications which you will receive from us directly). However, other account details will remain the same.
- ▶ Your fees will change (and may increase) to the fees and other costs set out in the disclosure documents for a relevant self-directed SuperWrap product, which we will provide.
- ▶ The Portfolio Service facility will no longer be available to you.

## Personal Super Plan and Pension Plan

### Examples of annual fees and costs for a balanced investment

This table gives an example of how the fees and costs for a balanced investment for this superannuation product can affect your superannuation investment over a 1 year period. You should use this table to compare this superannuation product with other superannuation products. This example applies to both Personal Super Plan and Pension Plan.

EXAMPLE — a balanced investment <sup>1</sup>	BALANCE OF \$50,000	
<b>Investment fees</b>	Nil	For every \$50,000 you have in the balanced investment you will be charged \$0 each year
<b>PLUS Administration fees</b>	\$490 (Account keeping fee) + 0.0836% (Issuer fee) + \$145 <sup>2</sup> (Expense recovery)	<b>And</b> , you will be charged \$676.80 <sup>3</sup> in administration fees
<b>PLUS Indirect costs for the balanced investment</b>	0.8% (Investment manager fee)	<b>And</b> , indirect costs of \$400 each year will be deducted from your investment
<b>EQUALS Cost of product</b>		If your balance was \$50,000, then for that year you will be charged fees of \$1,076.80 <sup>4</sup> for the balanced investment.

1\_ This example uses the Advance Balanced Multi-Blend Fund.

2\_ The Expense recovery is an estimate only. The exact amount deducted from your account will be confirmed in your Annual Statement.

3\_ Please also note that administration fees may reduce for higher account balances due to the application of tiered Account keeping fees.

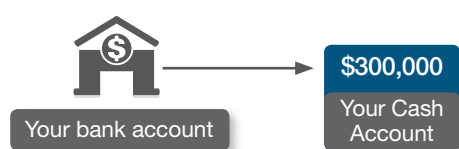
4\_ Additional fees may apply. This example does not take account of other fees and costs that may apply to some or all of the available investments, such as Adviser contribution fees, other Adviser fees, Cash Account fees, Transaction costs, any applicable buy/sell spread charges, Capital Protection fees and costs, Family Law Act fees, Voice Response Service fees, or Government or bank fees. The actual fees and other costs incurred are dependent on the investments and or transactions you decide to transact in. Refer to 'Additional explanation of fees and costs' in this PDS and in the Booklet for information about the fees and other costs that may apply. Also refer to 'How do fees work' in this section for a more detailed example of the fees and other costs that may apply. Note: The Cash Account fee is payable to the Administrator and is charged before interest is credited to your Cash Account. The Cash Account fee for the 2014/15 financial year is estimated to be 2.00% pa. If you held \$2,500 in your Cash Account for the entire 2014/15 financial year, then a Cash Account fee of \$50 would be payable.

# How do fees work?

Below is a hypothetical example of what fees you might incur over a two-year period. Please note that these fees are only representative. The fees will vary depending on the type and value of your investments held in SuperWrap, how often you transact and the fees agreed between you and your adviser. Your adviser can show you an estimate of the cost to administer your SuperWrap account.


## Making the initial contribution

1\_ Transfer \$300,000 into your Cash Account



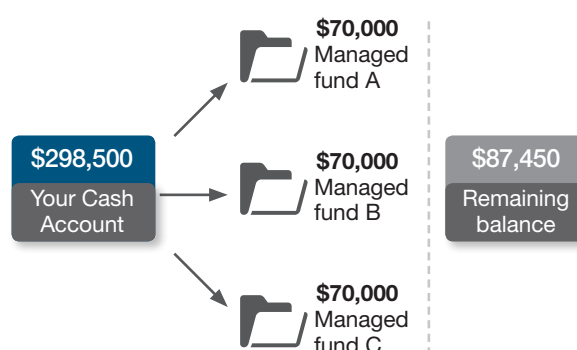
Once your adviser sets up your SuperWrap account, you make an initial contribution of \$300,000 from your external bank account into your Cash Account. After deduction of the Adviser contribution fee, \$298,500 remains.

## Moving your money into SuperWrap

Activity	Calculation	Fee amount
 Adviser contribution fee – 0.50%	$\$300,000 \times 0.50\%$	<b>\$1,500<sup>1</sup></b> (Applicable in Year 1 only)



## Making investment choices

2\_ Invest in 3 managed fund holdings of \$70,000 each



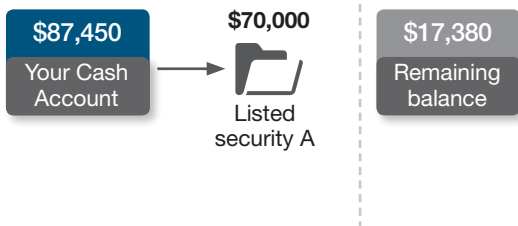
Your adviser establishes your SuperWrap portfolio by helping you invest in 3 managed fund holdings of \$70,000 each. After the deduction of the Managed fund transaction fee the remaining balance in the Cash Account is \$87,450.

## Investing in managed funds

Activity	Calculation	Fee amount
 Managed fund transaction fee – 0.50%	$(3 \times \$70,000) \times 0.50\%$	<b>\$1,050<sup>1</sup></b> (Applicable in Year 1 only)
 Investment manager fee <sup>2</sup> (Assumed Fee Measure 0.90% pa)	$(3 \times \$70,000) \times 0.90\%$	<b>\$1,890 pa</b>


1\_ This amount is GST inclusive. Where applicable, the actual amounts deducted from your Cash Account may be adjusted for input tax credits that may be claimed.  
2\_ The Investment manager fee is included in the unit price and is not deducted from the Cash Account.

### 3\_Purchase 1 listed security holding of \$70,000



Your adviser also helps you purchase 1 listed security holding of \$70,000 through the online broker. After deduction of brokerage this leaves \$17,380 in your Cash Account.

#### Investing in listed securities

Activity	Calculation	Fee amount
 Brokerage fees for default broker	$\$70,000 \times 0.10\%$	<b>\$70</b> (Applicable in Year 1 only)

### Managing your SuperWrap account<sup>1</sup>






#### 4\_Make no further transactions in Year 1 and 2

#### Total Fees

<b>Year 1</b> <b>\$7,765.80</b> = 2.59% of your account
<b>Year 2</b> <b>\$5,145.80</b> = 1.72% of your account

You make no further transactions on your account and the average value of your SuperWrap portfolio for the first and second year remains at \$300,000 which includes a Cash Account balance of \$20,000.

#### Managing your account and portfolio

Activity	Calculation	Fee amount
 Ongoing adviser fee	$\$300,000 \times 0.40\%$	<b>\$1,200<sup>2</sup> pa</b>
 Account keeping fee (tiered)	$\$300,000 \times 0.42\%$	<b>\$1,260 pa</b>
 Cash Account fee (Assumed average is 2% pa)	$\$20,000 \times 2\%$	<b>\$400 pa</b>
 Issuer fee	$\$300,000 \times 0.0836\%$	<b>\$250.80 pa</b>
 Expense recovery		<b>\$145 pa</b>

1\_ This example assumes that you do not use the Preferred Portfolio facility or Portfolio Service facility. The example does not include any applicable buy/sell spread charges, fees and expenses in association with Family Law Act requirements, Capital Protection fees and costs, Government or bank fees, insurance premiums or the other fees and costs described in this 'Fees and other costs' section.

2\_ This amount is GST inclusive. Where applicable, the actual amounts deducted from your Cash Account may be adjusted for input tax credits that may be claimed.

# How will we keep you informed?

- ▶ SuperWrap's range of convenient services helps to place the information you need at your fingertips.

## You have access to:



## Consolidated reports for your Personal Super Plan or Pension Plan

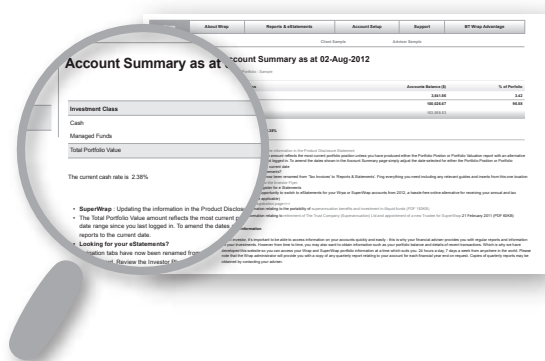
After the end of each financial year, we will provide you with the following information.

- ▶ An Annual Statement, detailing the transaction and performance history of your account during the financial year.
- ▶ An Annual Report, providing you with management and financial information about SuperWrap and the performance of your investment(s).
- ▶ Investors in the Pension Plan will receive notice to nominate the income payments they want to receive in the new financial year, and where eligible will also receive a payment summary.
- ▶ Personal Super Plan investors who made a personal contribution during the financial year will receive a Personal Tax Deduction Notice.

By providing your email address when completing your Application Form, you can receive your statements online as soon as they become available.

In some circumstances, you will receive transaction confirmations in respect of transactions entered into on your behalf. These confirmations can also be accessed online.

## A live view of your SuperWrap account balance, investment holdings and transactions



## How can you access this information?

You can access information about your investments 24 hours a day, 7 days a week via our website. You can enquire about and view your SuperWrap account balance, investment holdings and transactions at [investorwrap.com.au](http://investorwrap.com.au).

**i** For more information on reports you will receive, see the 'Important information' section of the Booklet.

# How can you contact us?

► There are various ways you can contact us to give or receive information.

## How to get access



Internet  
[investorwrap.com.au](http://investorwrap.com.au)



Contact your  
adviser



Contact our SuperWrap  
consultants on  
1300 657 010

## How do you change your details?

If you need to change any of your personal details, such as your linked bank account or adviser fees and remuneration, you need to let the Administrator know in writing, and you should mail these changes directly to:

✉ SuperWrap  
GPO Box 2337  
Adelaide SA 5001

## Addressing your concerns

### How do you give feedback or lodge a complaint?

If you have a concern or complaint about SuperWrap that you cannot resolve with your adviser, please contact a SuperWrap consultant on 1300 657 010 from 8.00am to 6.30pm, Monday to Friday (Sydney time). If it cannot be resolved over the phone, you can outline your complaint in writing to:

✉ The Complaints Officer  
SuperWrap  
GPO Box 2675  
Sydney NSW 2001

The Complaints Officer will acknowledge receipt of your complaint, and will endeavour to resolve the situation within 45 days of receiving your letter.

### What should you do if you don't receive a response or you're dissatisfied with the Trustee's response?

If you are not satisfied with the response or have not received a response from the Complaints Officer in 90 days, you may contact the Superannuation Complaints Tribunal ('the Tribunal') by calling 1300 884 114 or writing to:

✉ Superannuation Complaints Tribunal  
Locked Bag 3060  
Melbourne VIC 3001

The Tribunal is an independent body, established by the Government to help members of super funds resolve complaints. The Tribunal will attempt to resolve your complaint through conciliation, helping you and the Trustee to reach an agreement. If your dispute cannot be resolved through conciliation, the Tribunal may ask for submissions and make a binding determination.

# What are the next steps?

▶ Here's what you need to do to complete your application.

## 1

### **Read the Additional Information Booklet, Investment Options Booklet, BT Protection Plans PDS and BT Capital Protection Fund PDS**

You should read these documents as they contain further information on SuperWrap and important information about your SuperWrap account. If you still have questions, ask your adviser for more information. Access this information at [superwrap.com.au/superwrap](http://superwrap.com.au/superwrap).

## 2

### **Finalise your application with your adviser**

To establish a SuperWrap account, complete the Application Form for the product you are interested in and send it with your payment (or payment instructions) to the address specified in the form. Cheques should be made payable to:

- ▶ 'SuperWrap — PSP — {investor name}' for the Personal Super Plan or
- ▶ 'SuperWrap — PP — {investor name}' for the Pension Plan.

Alternatively, the Personal Super Plan also enables you to make direct debit, EFT and BPAY contributions. The contributions you make with cash will be deposited into your Cash Account. The Personal Super Plan and the Pension Plan also enable you to contribute via transfers of approved investments. Send your Application Form and payment (or payment instructions) to:

✉ SuperWrap  
GPO Box 2337  
Adelaide SA 5001

Your adviser can help you complete the Application Form and lodge it on your behalf.

Depending on the options you choose, you may also sign a direct debit request service agreement as part of the application process.

To ensure that you are happy with your initial investment, you have a 14 day cooling-off period to check that it meets your needs. This period starts on the earlier of the date you receive your transaction advice or five days after your investment is accepted. Within this period, you may withdraw your investment (if no cashing restrictions apply) or transfer it to another fund.

Incomplete or invalid applications cannot be accepted and any payments will be invested in a holding account until the correct information is received. The Administrator will attempt to contact you via your adviser, normally within seven business days, but in times of high demand this may take longer. If the Administrator has not received the correct information within one month, your investment may either be returned to you or, if your investment was rolled over from another super fund, returned to the rollover institution. The Administrator may hold the investment in the holding account for more than a month if it is not reasonably practicable to return it to you. You will not earn interest while the money remains in the holding account. Any interest earned in the holding account will be payable to the Trustee and it is not required to account to you for the interest earned. The Trustee has the right to reject any application it receives in part or in full.

# 3

## **Receive a Welcome Pack from the Trustee**

Once your application is accepted and processed, we will provide you with a Welcome Pack containing information about how to access your SuperWrap account. You will also receive a PIN and password to securely access your SuperWrap account.

# 4

## **Monitor the progress of your investments and talk to your adviser regularly**

You can view your investment portfolio online, and you will also have access to consolidated reports.

You can also work with your adviser to shift money from one investment to another, move out of a particular investment or add a new investment to ensure you still have a well-balanced portfolio.

# 5

## **Review your overall strategy in light of any changing needs or life circumstances**

As your life circumstances change or events arise, you should work with your adviser to review your overall investment strategy to make sure it remains appropriate to your financial objectives, situation and needs.

**i** For more information on your rights and the terms and conditions of SuperWrap, please see the 'Important information' section of the Booklet, including the information under these headings:

- ▶ *Basis of the PDS and incorporated material*
- ▶ *About SuperWrap*
- ▶ *Cooling-off period*
- ▶ *Authority to operate (about how you can appoint someone to act on your behalf)*
- ▶ *Disclosure documents for underlying funds*
- ▶ *Regulation of your adviser*
- ▶ *Security of SuperWrap assets*
- ▶ *Changing your details*
- ▶ *Communications*
- ▶ *Electronic notifications and updated information*
- ▶ *When instructions will not be acted on*
- ▶ *Protecting your privacy*
- ▶ *Financial crimes monitoring*
- ▶ *Bankruptcy and super*
- ▶ *Eligible rollover fund for SuperWrap (about when you may be transferred out of SuperWrap without your consent)*
- ▶ *Unclaimed money*
- ▶ *Tax File Number ('TFN') (what you need to know before giving us your TFN)*
- ▶ *Information in the disclosure documents*
- ▶ *VRS and internet service*
- ▶ *Conflicts.*



Voice Response Service  
1902 920 050

IOOF Holdings Pty Ltd  
Level 6, 161 Collins Street  
Melbourne VIC 3000

[www.ioof.com.au](http://www.ioof.com.au)