



# IOOF Pursuit fact sheet 2

## IOOF Pursuit Select investment options menu

Easy Choice, Premier Investor Choice and Investor Choice

Investment option	APIR code	Investment management costs* (% pa)
<b>Easy Choice</b>		
IOOF diversified multi – conservative		
IOOF MultiMix Capital Enhanced Trust <sup>5</sup>	IOF0094AU	0.51
IOOF MultiMix Conservative Growth Trust <sup>5</sup>	IOF0095AU	0.73
IOOF diversified multi – balanced		
IOOF MultiMix Moderate Growth Trust <sup>5</sup>	UFM0051AU	0.79
IOOF Multi Series Balanced Trust	IOF0090AU	0.55
IOOF MultiMix Balanced Growth Trust <sup>5</sup>	IOF0093AU	0.90
IOOF diversified multi – growth		
IOOF MultiMix Hi Growth Trust <sup>5</sup>	IOF0097AU	0.95
IOOF sectoral multi – cash		
IOOF MultiMix Cash Enhanced Trust <sup>5</sup>	IOF0091AU	0.35
IOOF sectoral multi – fixed interest		
IOOF MultiMix Diversified Fixed Interest Trust <sup>5</sup>	IOF0096AU	0.49
IOOF sectoral multi – Australian shares		
IOOF MultiMix Australian Shares Trust <sup>5</sup>	IOF0092AU	0.80
IOOF sectoral multi – global shares		
IOOF MultiMix International Shares Trust <sup>5</sup>	IOF0098AU	0.90
<b>Premier Investor Choice</b>		
Global fixed interest		
BlackRock Global Fixed Interest Plus Fund <sup>5</sup>	MAL0077AU	0.30
Brandywine Global Opportunistic Fixed Income Trust <sup>5</sup>	SSB0028AU	0.393
Australian shares		
BlackRock Australian Equity Opportunities Fund	MAL0072AU	0.30
Legg Mason Australian Small Companies Trust <sup>5</sup>	SSB0029AU	0.880
Schroder Australian Equity Fund	SCH0002AU	0.64
Tribeca Alpha Plus Fund – Class C Grant Samuel Tribeca Alpha Plus Units <sup>5</sup>	ETL0200AU	0.60
Global shares		
Five Oceans World Fund – Class A	HOW0061AU	0.50
Property		
Zurich Investments Global Property Securities Fund Class D	ZUR0584AU	0.65

\* Investment management costs may also be referred to as 'management costs' in other parts of the IOOF Pursuit Select Product Disclosure Statements.

Investment option	APIR code	Investment management costs* (% pa)
<b>Investor Choice</b>		
<b>Cash</b>		
Cash management		
Perennial Cash Trust	IOF0141AU	0.22
UBS Cash Fund	SBC0811AU	0.25
Term deposits		
Adelaide Bank Term Deposits		
Cash enhanced		
Aberdeen Australian Floating Rate Income Fund	CSA0029AU	0.35
Perennial Cash Enhanced Wholesale Trust	IOF0047AU	0.41
<b>Australian fixed interest</b>		
Annuity funds		
Challenger Guaranteed Income Fund – 7.10 cents pa 30 June 2013 (MV\$1)	HOW0054AU	
Challenger Guaranteed Income Fund – 5.30 cents pa 30 June 2014 (MV\$1)	HOW0091AU	
Challenger Guaranteed Income Fund – 5.60 cents pa 30 June 2015 (MV\$1)	HOW0092AU	
Challenger Guaranteed Pension Fund – 30 June 2017	HOW0095AU	
Challenger Guaranteed Pension Fund – 30 June 2021	HOW0096AU	
Mortgages		
Sandhurst Select Mortgage Fund	STL0002AU	1.16
Diversified		
Aberdeen Australian Fixed Income Fund	CRS0004AU	0.51
Australian Unity Vianova Strategic Fixed Interest Trust - Wholesale	AUS0009AU	0.70
Legg Mason Western Asset Australian Bond Trust	SSB0122AU	0.390
Macquarie Australian Fixed Interest Fund	MAQ0061AU	0.615
Perennial Fixed Interest Wholesale Trust	IOF0046AU	0.47
Perennial Tactical Income Trust	IOF0145AU	0.45
PIMCO EQT Wholesale Australian Bond Fund	ETL0015AU	0.50
UBS Australian Bond Fund	SBC0813AU	0.45
Enhanced yields		
Alpha Enhanced Yield Fund <sup>1,5</sup>	ETL0093AU	0.993
Colonial First State Wholesale Enhanced Yield Fund <sup>5</sup>	FSF0694AU	0.53
PM CAPITAL Enhanced Yield Fund <sup>5</sup>	PMC0103AU	0.55
Schroder Credit Securities Fund	SCH0103AU	0.75
Indexed		
Vanguard® Australian Fixed Interest Index Fund	VAN0001AU	0.29

Investment option	APIR code	Investment management costs* (% pa)
<b>Global fixed interest</b>		
Diversified		
Aberdeen Balanced Fixed Income Fund	CSA0104AU	0.42
Aberdeen Global Government Bond Fund	CRS0006AU	0.58
AMP Capital Corporate Bond Fund (Class A)	AMP0557AU	0.60
Aviva Investors Professional Selection Premier Fixed Income Fund	PPL0114AU	0.48
BlackRock Wholesale International Bond Fund	PWA0825AU	0.55
BT Wholesale Global Fixed Interest Fund	RFA0032AU	0.53
Macquarie Income Opportunities Fund <sup>6</sup>	MAQ0277AU	0.492
Macquarie Master Diversified Fixed Interest Fund <sup>6</sup>	MAQ0274AU	0.622
PIMCO EQT Wholesale Diversified Fixed Interest Fund	ETL0016AU	0.50
PIMCO EQT Wholesale Global Bond Fund	ETL0018AU	0.49
Enhanced yields		
Bentham Professional Global Income Fund	CSA0045AU	0.92
Bentham Wholesale Global Income Fund	CSA0038AU	0.77
BlackRock Monthly Income Fund (Class D units)	MAL0012AU	0.55
PIMCO EQT Wholesale Extended Markets Fund	ETL0017AU	0.61
Principal Global Strategic Income Fund	PGI0001AU	0.80
Indexed		
Vanguard® International Fixed Interest Index Fund (Hedged)	VAN0103AU	0.34
<b>Australian shares</b>		
Large companies		
Aberdeen Australian Equities Fund	MGL0114AU	0.80
All Star IAM Australian Share Fund <sup>2,5</sup>	VEN0006AU	0.99
Alpha Australian Blue Chip Fund <sup>1,5</sup>	ETL0091AU	1.173
Alphinity Wholesale Australian Share Fund	PAM0001AU	0.90
AMP Capital Equity Fund (Class A)	AMP0370AU	0.9716
Arnhem Australian Equity Fund	ARO0011AU	0.85
Ausbil Australian Active Equity Fund	AAP0103AU	0.90
BlackRock Scientific Australian Equity Fund <sup>1,2</sup>	BAR0814AU	0.79
BlackRock Wholesale Australian Share Fund	PWA0823AU	0.95
BT Wholesale Australian Share Fund	BTA0055AU	0.79
BT Wholesale Imputation Fund	RFA0103AU	0.90
Colonial First State Wholesale Imputation Fund	FSF0003AU	0.96
Fidelity Australian Equities Fund	FID0008AU	0.85
Goldman Sachs Australian Equities Wholesale Fund	JBW0009AU	0.95

Investment option	APIR code	Investment management costs* (% pa)
ING Wholesale Australian Share Trust	AJF0804AU	0.90
Integrity Australian Share Fund	ITG0001AU	0.99
Ironbark Karara Australian Share Fund <sup>5</sup>	PAT0001AU	0.9225
Legg Mason Australian Core Equity Trust	SSB0125AU	0.748
Orion Wholesale Australian Share Fund <sup>5</sup>	HOW0020AU	0.97
Perennial Growth Shares Wholesale Trust	IOF0048AU	0.92
Perennial Value Shares Wholesale Trust	IOF0206AU	0.92
Perpetual Wholesale Australian Fund <sup>2</sup>	PER0049AU	0.99
Solaris Core Australian Equity Fund	WHT0012AU	0.90
UBS Australian Share Fund	SBC0817AU	0.90
Zurich Investments Australian Value Share Fund	ZUR0060AU	0.87
<b>Mid/Small companies</b>		
Aberdeen Classic Series Australian Small Companies Fund	CSA0131AU	1.26
Alpha Australian Small Companies Fund <sup>1,5</sup>	ETL0092AU	1.358
Australian Unity Acorn Wholesale Microcap Trust	AUS0108AU	1.65
Eley Griffiths Group Small Companies Fund <sup>5</sup>	EGG0001AU	1.26
Investors Mutual Future Leaders Fund	IML0003AU	0.974
Macquarie Australian Small Companies Fund <sup>5</sup>	MAQ0454AU	0.923
NovaPort Wholesale Microcap Fund <sup>5</sup>	HOW0027AU	1.50
Pengana Emerging Companies Fund <sup>5</sup>	PER0270AU	1.3325
Perennial Value Smaller Companies Trust <sup>5</sup>	IOF0214AU	1.20
Zurich Investments Small Companies Fund <sup>5</sup>	ZUR0583AU	1.27
<b>Specialist</b>		
Ausbil Australian Geared Equity Fund	AAP0002AU	1.20 <sup>8</sup>
Australian Unity Investments Platypus Australian Equities Trust – Wholesale <sup>5</sup>	AUS0030AU	0.95
Aviva Investors Elite Opportunities Fund (Professional Selection) <sup>5</sup>	PPL0115AU	0.70
Aviva Investors High Growth Shares Fund (Professional Selection) <sup>5</sup>	PPL0106AU	1.05
Bennelong ex-20 Australian Equities Fund <sup>5</sup>	BFL0004AU	1.00
BT Wholesale Ethical Share Fund	RFA0025AU	0.95
Colonial First State Wholesale Geared Share Fund	FSF0043AU	1.03 <sup>9</sup>
EQT SGH Wholesale Absolute Return Trust	ETL0030AU	1.64
Legg Mason Australian Real Income Fund	SSB0026AU	0.657
Merlon Wholesale Australian Share Income Fund	HBC0011AU	0.95
MLC Wholesale IncomeBuilder™	MLC0264AU	0.97
OC Dynamic Equity Fund <sup>5</sup>	OPS0001AU	1.72
Optimix Wholesale Australian Share Trust – Class A Units	LEF0043AU	0.93

Investment option	APIR code	Investment management costs* (% pa)
Perennial Growth High Conviction Shares Trust	IOF0089AU	1.05
Perennial Socially Responsive Shares Trust	IOF0117AU	0.98
Perennial Value Shares for Income Trust	IOF0078AU	0.92
Perpetual Wholesale Concentrated Equity Fund	PER0102AU	1.10
Perpetual Wholesale Ethical SRI Fund	PER0116AU	1.175
Perpetual Wholesale Geared Australian Fund	PER0071AU	1.17 <sup>10</sup>
Perpetual Wholesale Industrial Fund	PER0046AU	0.99
Russell Australian Shares Fund – Class A Units	RIM0006AU	0.81
Sandhurst IML Industrial Share Fund	STL0101AU	0.95
Smallco Investment Fund <sup>5</sup>	ASC0001AU	1.92
UBS-HALO Australian Share Fund	UBS0024AU	0.90
Ventura Australian Opportunities Fund – Class A Units <sup>2,6</sup>	VEN0026AU	1.05
Ventura Australian Shares Fund – Class A Units <sup>2</sup>	VEN0030AU	0.75
Zurich Investments Equity Income Fund	ZUR0538AU	1.87
<b>Indexed</b>		
Realindex Australian Share – Class A	FSF0976AU	0.46
Realindex Australian Small Companies – Class A	FSF0978AU	0.66
Vanguard® Australian Shares Index Fund	VAN0002AU	0.34
<b>Global shares</b>		
<b>Large companies (hedged)</b>		
Aberdeen Fully Hedged International Equities Fund	CSA0135AU	0.99
BlackRock Scientific Hedged International Equity Fund	BGL0109AU	0.94
Grant Samuel Epoch Global Equity Shareholder Yield (Hedged) Fund	GSF0001AU	1.30
<b>Large companies (unhedged/active hedged)</b>		
Aberdeen Actively Hedged International Equities Fund	CRS0005AU	0.98
Aberdeen International Equity Fund	EQI0015AU	0.98
Alpha Global Opportunities Fund <sup>1,5</sup>	ETL0094AU	1.266
AXA Wholesale Global Equity – Growth Fund	NML0318AU	1.00
AXA Wholesale Global Equity – Value Fund	NML0348AU	0.98
BlackRock Scientific International Equity Fund	BAR0817AU	0.89
BT Wholesale International Share Fund	BTA0056AU	0.97
DWS Global Equity Thematic Fund	MGL0004AU	1.11
Goldman Sachs International Wholesale Fund	JBW0014AU	1.22
Grant Samuel Epoch Global Equity Shareholder Yield (Unhedged) Fund	GSF0002AU	1.25
Magellan Global Fund <sup>6</sup>	MGE0001AU	1.36
Perennial International Shares Wholesale Trust	IOF0045AU	1.23

Investment option	APIR code	Investment management costs* (% pa)
Perpetual Wholesale International Share Fund	PER0050AU	1.226
Schroder Global Active Value Fund	SCH0030AU	0.98
Templeton Global Equity Fund	FRT0004AU	1.13
UBS International Share Fund	SBC0822AU	1.00
Walter Scott Global Equity Fund	MAQ0410AU	1.28
Zurich Investments Global Thematic Share Fund	ZUR0061AU	0.98
<b>Small companies</b>		
BlackRock Global Small Cap Fund (Class D Units)	MAL0133AU	1.25
Goldman Sachs Global Small Companies Wholesale Fund	JBW0103AU	1.43
<b>Regional</b>		
Aberdeen Asian Opportunities Fund	EQI0028AU	1.1811
Aberdeen Emerging Opportunities Fund	ETL0032AU	1.50
All Star Nomura China Fund <sup>2,5</sup>	VEN0012AU	1.30
BT Wholesale Asian Share Fund	BTA0054AU	1.00
Challenger Wholesale China Share Fund <sup>5</sup>	HOW0033AU	1.25
Fidelity China Fund	FID0011AU	1.20
Fidelity India Fund	FID0015AU	1.20
HSBC Asia Select Equity Fund	PER0553AU	1.50
HSBC Global Emerging Markets Equity Fund	PER0522AU	1.65
Legg Mason Emerging Market Trust	SSB0124AU	1.233
Perennial Asian Shares Wholesale Trust	IOF0203AU	1.33
Premium Asia Fund <sup>5</sup>	MAQ0635AU	1.78
Premium China Fund <sup>5</sup>	MAQ0441AU	2.12
Schroder Asia Pacific Fund	SCH0006AU	1.37
Schroder Global Emerging Markets Fund	SCH0034AU	1.40
Templeton Emerging Markets Fund	FRT0006AU	1.60
<b>Specialist</b>		
Acadian Wholesale Geared Global Equity Fund	FSF0891AU	1.28 <sup>9</sup>
Hunter Hall Value Growth Trust <sup>5</sup>	HOW0002AU	1.88
Optimix Wholesale Global Share Trust – Class A Units	LEF0047AU	1.11
Perennial Global Shares High Alpha Trust <sup>5</sup>	IOF0080AU	1.15
Platinum Asia Fund	PLA0004AU	1.54
Platinum International Brands Fund	PLA0100AU	1.54
Platinum International Fund	PLA0002AU	1.54
Platinum International Technology Fund	PLA0101AU	1.54
Platinum Japan Fund	PLA0003AU	1.54

Investment option	APIR code	Investment management costs* (% pa)
PM CAPITAL Absolute Performance Fund <sup>5</sup>	PMC0100AU	1.09
Russell International Shares Fund – \$A Hedged - Class A Units	RIM0009AU	1.05
Russell International Shares Fund – Class A Units	RIM0008AU	1.01
Ventura Global Opportunities Fund <sup>2</sup>	VEN0008AU	1.05
Ventura International Shares Fund – Class A Units <sup>2</sup>	VEN0031AU	0.95
<b>Indexed</b>		
Realindex Global Share Fund – Class A	FSF0974AU	0.58
Realindex Global Share Hedged Fund – Class A	FSF0975AU	0.56
Vanguard® International Shares Index Fund	VAN0003AU	0.36
Vanguard® International Shares Index Fund (Hedged)	VAN0105AU	0.39
Vanguard® International Small Companies Index Fund (Hedged)	VAN0022AU	0.42
<b>Property</b>		
<b>Australian property (listed)</b>		
APN AREIT Fund	APN0008AU	0.85 <sup>11</sup>
Challenger Wholesale Property Fund	CRS0007AU	0.78
Challenger Wholesale Property Securities Fund	HBC0008AU	0.85
Colonial First State Wholesale Property Securities Fund	FSF0004AU	0.82
Legg Mason Property Securities Trust	SSB0128AU	0.759
Macquarie Master Property Securities Fund	MAQ0063AU	0.718
Perennial Australian Property Wholesale Trust	IOF0044AU	0.92
<b>Australian property (hybrid/direct)</b>		
Australian Unity Healthcare Property Trust – Class A Units <sup>7</sup>	AUS0037AU	0.95
Australian Unity Property Income Fund – Wholesale Units	YOC0100AU	0.90
<b>Global property (listed)</b>		
Alpha Property Securities Fund <sup>1,5</sup>	ETL0095AU	1.286
AMP Capital Global Property Securities Fund (Class A)	AMP0974AU	0.9716
ING Wholesale Global Property Securities Fund	HML0016AU	0.93
Perennial Global Property Wholesale Trust	IOF0081AU	1.05
<b>Global property (hybrid/direct)</b>		
No investment options currently offered		
<b>Indexed</b>		
Vanguard® Australian Property Securities Index Fund	VAN0004AU	0.34

Investment option	APIR code	Investment management costs* (% pa)
<b>Infrastructure</b>		
Australian infrastructure (listed)		
Goldman Sachs Australian Infrastructure Wholesale Fund	JBW0030AU	0.85
Global infrastructure (listed)		
Colonial First State Wholesale Global Listed Infrastructure Securities Fund	FSF0905AU	1.25
Macquarie International Infrastructure Securities Fund <sup>5</sup>	MAQ0432AU	1.05
Magellan Infrastructure Fund <sup>6</sup>	MGE0002AU	1.06
Global infrastructure (hybrid/direct)		
AMP Capital Core Infrastructure Fund (Class A) <sup>5</sup>	AMP1179AU	1.20
<b>Commodities</b>		
Ascalon H3 Commodities Fund <sup>5</sup>	AMR0001AU	0.72
BlackRock International Gold Fund (Class D Units)	MAL0016AU	1.25
Colonial First State Wholesale Global Resources Fund	FSF0038AU	1.20
Credit Suisse Enhanced Commodity Fund	CSA0063AU	0.66
DWS Global Equity Agribusiness Fund	MGL0019AU	1.125
<b>Alternative investments</b>		
Aspect Diversified Futures Fund – Class A <sup>5</sup>	FSF1086AU	1.61
BlackRock Asset Allocation Alpha Fund Class D <sup>5</sup>	MAL0030AU	1.00
BlackRock Global Allocation Fund (Aust) <sup>5</sup>	MAL0029AU	0.40
Legg Mason Tactical Allocation Trust	SSB0130AU	0.711
Winton Global Alpha Fund <sup>5</sup>	MAQ0482AU	1.88
<b>Diversified – conservative</b>		
Aberdeen Multi-Asset Income Fund	CRS0001AU	0.72
All Star KFM Income Fund <sup>2,5</sup>	VEN0007AU	0.85
Bendigo Conservative Index Fund <sup>4</sup>	STL0032AU	0.41
Bendigo Conservative Wholesale Fund <sup>4</sup>	STL0012AU	0.72
Bendigo Defensive Index Fund <sup>4</sup>	STL0031AU	0.39
Bendigo Defensive Wholesale Fund <sup>4</sup>	STL0029AU	0.60
BlackRock Wholesale Managed Income Fund	PWA0821AU	0.80
Finovia Defensive Portfolio <sup>3,5</sup>	SLT0011AU	1.15
Perennial Capital Stable Wholesale Trust	IOF0100AU	0.72
Russell Conservative Fund – Class A Units <sup>6</sup>	RIM0002AU	0.70
Vanguard® Conservative Index Fund	VAN0109AU	0.33
Ventura Conservative Fund – Class A Units <sup>2</sup>	VEN0029AU	0.62

Investment option	APIR code	Investment management costs* (% pa)
<b>Diversified – balanced</b>		
Bendigo Balanced Index Fund <sup>4</sup>	STL0033AU	0.43
Bendigo Balanced Wholesale Fund <sup>4</sup>	STL0013AU	0.82
Finovia Balanced Portfolio <sup>3,5</sup>	SLT0013AU	1.15
ING Tax Effective Income Trust – Wholesale Units	MMF0700AU	0.95
MLC Wholesale Horizon 4 Balanced Portfolio	MLC0260AU	0.99
Optimix Wholesale Balanced Trust – Class A Units	LEF0044AU	0.92
Perennial Balanced Wholesale Trust	IOF0104AU	0.82
Russell Balanced Fund – Class A Units <sup>6</sup>	RIM0001AU	0.86
Russell Diversified 50 Fund – Class A Units <sup>6</sup>	RIM0003AU	0.80
UBS Balanced Investment Fund	SBC0815AU	0.95
Vanguard® Balanced Index Fund	VAN0108AU	0.34
Ventura Diversified 50 Fund – Class A Units <sup>2,6</sup>	VEN0028AU	0.72
Zurich Investments Managed Growth Fund	ZUR0059AU	0.87
<b>Diversified – growth</b>		
Aberdeen Capital Growth Fund	CRS0002AU	0.84
Bendigo Growth Index Fund <sup>4</sup>	STL0034AU	0.45
Bendigo Growth Wholesale Fund <sup>4</sup>	STL0014AU	0.92
Bendigo High Growth Index Fund <sup>4</sup>	STL0035AU	0.46
Bendigo High Growth Wholesale Fund <sup>4</sup>	STL0030AU	0.99
Finovia Growth Portfolio <sup>3,5</sup>	SLT0012AU	1.15
Perennial Partners Trust <sup>5</sup>	IOF0126AU	1.30
Perpetual Wholesale Balanced Growth Fund	PER0063AU	1.04
Russell Growth Fund – Class A Units <sup>6</sup>	RIM0004AU	0.93
Russell High Growth – Class A Units <sup>6</sup>	RIM0034AU	1.04
Vanguard® Growth Index Fund	VAN0110AU	0.36
Vanguard® High Growth Index Fund	VAN0111AU	0.37
Ventura Growth 70 Fund – Class A Units <sup>2,6</sup>	VEN0027AU	0.79
Ventura High Growth 100 Fund <sup>2</sup>	VEN0009AU	0.94

## Notes on Easy Choice, Premier Investor Choice and Investor Choice investment options

Details of the buy/sell spread (or how to obtain the current buy/sell spread) applicable to each investment option are outlined in the product disclosure statement issued by the investment manager for the particular managed fund, which are available on our website ([www.ioof.com.au](http://www.ioof.com.au)).

- 1 To invest in these investment options through Pursuit Select you must be a client of Infocus Securities Australia Pty Ltd, ABN 47 097 797 049, AFS Licence No. 236523 (Infocus). As a client of Infocus you are able to select these investment options as long as your financial adviser is an authorised representative of Infocus.
- 2 Investment options identified are exclusively for clients of Professional Investment Services Pty Ltd, ABN 11 074 608 558, AFS Licence No. 234951 (PIS) and for clients of any AFS Licensee who has entered into an arrangement with Associated Advisory Practices Ltd, ABN 24 118 000 150 (AAP). You are able to select these investment options as long as your financial adviser is an authorised representative of PIS or whilst you remain a client of any AFS Licensee who has entered into an arrangement with AAP.
- 3 To invest in these investment options through Pursuit Select you must be a client of Finovia Pty Ltd, ABN 31 007 353 068, AFSL No. 230662 (Finovia). As a client of Finovia you are able to select these investment options as long as your financial adviser is an authorised representative of Finovia.
- 4 To invest in these investment options through Pursuit Select you must be a client of Bendigo Financial Planning Ltd, ABN 81 087 585 073, AFSL No. 237898 (Bendigo). As a client of Bendigo you are able to select these investment options as long as your financial adviser is an authorised representative of Bendigo.
- 5 This managed fund is entitled to charge a performance-based fee. Please refer to the product disclosure statement for the particular managed fund for details.
- 6 This managed fund may be subject to a performance-based fee. Please refer to the product disclosure statement for the particular managed fund for details.
- 7 This investment option is classified as a 'restricted investment'. You are able to invest up to 70 per cent of your account balance in restricted investments and no more than 30 per cent of your account balance in any restricted investment(s) within the same sub-category of an investment category.

The investment management costs do not include administration fees charged by IIML or fees charged by your financial adviser. The figures stated in the table above are estimates only and were based on the investment management costs quoted in the product disclosure statement for the particular managed fund.

- 8 The investment management costs quoted are based on the gross assets of the fund, which include the fund's borrowings.
- 9 The investment management costs quoted are based on the gross assets of the funds, which include the funds' borrowings.
- 10 The investment management costs are calculated on the gross asset value of the fund. If the average gearing level is 50 per cent, the investment management cost will be 2.340 per cent of net asset value. If the average gearing level over the year is higher than 50 per cent, the investment management cost will be higher than 2.340 per cent.
- 11 The quoted investment management costs have been reduced by an investment management cost rebate. For more information on the applicable rebate, see the table below.

## Investment management cost rebates

The quoted investment management costs of the investment options listed in the table below will be reduced by an investment management cost rebate. Where you invest in one of these options, an investment management cost rebate will be calculated based on the average daily balance held in the option and credited to your Cash Account following receipt of the rebate from the investment manager.

Investment option	APIR code	Investment management costs (% pa)	Rebate (% pa)	Investment management costs after rebate (% pa)	Rebate frequency
APN AREIT Fund	APN0008AU	0.85	0.20	0.65	Monthly

Investment management costs are inclusive of the net effect of GST, if applicable (ie inclusive of 10 per cent GST less any RITCs available to the managed fund).

We rely on third party investment managers (or relevant responsible entities) to supply us with the investment management costs pertaining to the funds they manage. IIML believes these figures to be correct and up-to-date as at the time of publication, but we accept no responsibility if any figures published by us (excluding the IOOF MultiMix Trusts and the IOOF Multi Series Balanced Trust) are not the same as those actually charged by an investment manager. We cannot fully verify the accuracy of third party information we receive and can therefore accept no responsibility whatsoever for any errors.

Before selecting an investment option, you should read the current IOOF Pursuit Select PDS and the relevant fact sheet including **IOOF Pursuit fact sheet 1: IOOF Pursuit Select investment strategies** and talk to your financial adviser. For each investment option you select, you should read the relevant product disclosure statement or product guide, provided by your adviser or available from our website ([www.ioof.com.au](http://www.ioof.com.au)). These documents include information about performance, asset allocation, costs and the risks associated with investing in a particular investment option.

The investment managers for the investment options named above (other than IIML) have not been involved in the preparation of the IOOF Pursuit Select PDS nor have they authorised or caused the issue of the PDS.

### General advice warning

The information contained in this fact sheet:

- does not and is not intended to contain any recommendations, statements of opinion or advice
- is of a general nature only and does not take into account your individual objectives, financial situation or needs.

You should consider the appropriateness of this information having regard to your objectives, financial situation and needs and you may want to seek advice before deciding whether to acquire this product.

### Important notice

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IOOF Pursuit Select Personal Superannuation, IOOF Pursuit Select Allocated Pension and IOOF Pursuit Select Term Allocated Pension are issued by IIML as Trustee of the IOOF Portfolio Service Superannuation Fund (ABN 70 815 369 818). Product Disclosure Statements for these products are available from our website ([www.ioof.com.au](http://www.ioof.com.au)) or by calling us on 1800 062 963. You should consider the Product Disclosure Statement for the relevant IOOF Pursuit product before making an investment decision.

## Direct Share Choice

If you opt in to invest in listed securities through Pursuit Select, you can select from the majority of listed securities within the S&P/ASX 300 Index plus other listed securities approved by the Trustee from time to time. The composition of the Index can be downloaded from the investment options page of our website ([www.ioof.com.au](http://www.ioof.com.au)).